PastaPorto, Artisanal pasta and pizza

Port of San Francisco Embarcadero Historic District Piers Request for Interest

In this Request for Interest (RFI), the Port is seeking responses with public-oriented concepts for sites in the Embarcadero Historic District in two categories: (1) Full building(s) or "Master Tenant" Responses or (2) Less than full building or "Smaller Tenant" Responses.

Respondents in the Master Tenant category have a vision for entire buildings, including one or more structures named in this RFI. Master Tenant respondents have the experience to execute a complex rehabilitation project for an historic structure over water and to operate such a facility under a long-term lease.

Respondents in the Smaller Tenant category are experienced in operating the proposed use and in managing a tenant improvement construction project. Respondents should assume the facility will be in a cold shell condition in their response. Respondents who feel they qualify for both categories (a Master Tenant candidate that also operates a public-oriented use) are invited to respond to all information below.

All answers are non-binding and will help the Port generate a better understanding of the possibilities for the future of the Embarcadero Historic District piers. View the RFI: http://bit.ly/sfport-piers-rfi. Learn more: https://sfport.com/historic-pier-opportunities-partnership. Email questions to Rebecca Benassini, Port Assistant Deputy Director Waterfront Development Projects, at historic-pier-opportunities-partnership. Email questions to Rebecca Benassini, Port Assistant Deputy Director Waterfront Development Projects, at https://sfport.com/historic-pier-opportunities-partnership.

Please start by providing your email address and then proceeding to the next section. If at any point, you would like to save your responses and quit the form, click "NEXT" in each section and click "SUBMIT" in the final section. You will be emailed a link to your form. Responses can be edited until Wednesday, October 31, 2018 at 5:00 p.m., PDT. The Port of San Francisco will not consider responses until after the RFI closes.

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All Respondents

All respondents should provide the following information via this online form. Click "NEXT" at the end of this section.

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| 1. Indicate whether this response is for the Master or Smaller Tenant Category or both. |
|---|
| Master Tenant |
| ✓ Smaller Tenant |
| 2. Name of responding entity |
| Spaccanapoli inc. |
| |
| 3. List the names of key personnel, describe their roles, and detail their relevant experience in the space provided. |
| Eduardo Arola president. In the restaurant industry since 1994. I currently owe a restaurant in San Francisco since 2011. Antonio Capezzuto, Italian chef owner of Pastaporto. |
| |
| 4. Describe proposed use(s) of the Port's Historic Piers. Include (a) a description of the use, (b) how the use is public-oriented, (c) types of populations targeted for service, and (d) how it complements and responds to existing nearby uses and conditions in the Embarcadero Historic District. |
| Fresh homemade pastas and wood fired Neapolitan pizza. We plan on serving visitors as well as the many companies in the downtown area. |

5. Provide a summary of your experience related to the operation described in (4).

Worked in several restaurants in the Bay Area. Turned a retail space into a full service restaurant which I still owe since 2011

6. Provide information about your preferred location. Information on the sites included the RFI can be found at http://bit.ly/sfport-piers-rfi-facilities and https://sfport.com/historic-pier-opportunities-partnership.

In questions 6. a. - 6. d. describe the site(s) of interest.

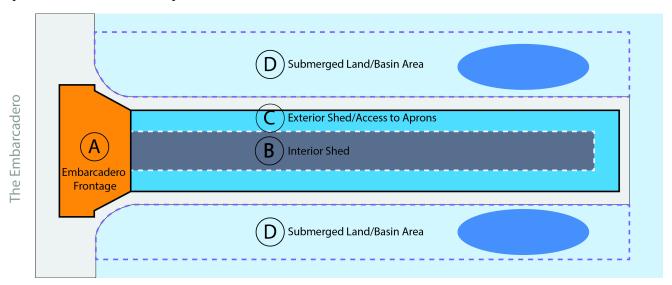
6. a. Rank your preferred pier facility location(s) with 1 as your first choice.

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|-------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Pier 35 | \bigcirc | \bigcirc | \bigcirc | | \bigcirc |
| Pier 33 | \bigcirc | \bigcirc | \bigcirc | | \bigcirc |
| Pier 31 | | \bigcirc |
| Pier 29½ & 29 | | \bigcirc |
| Pier 23 | | \bigcirc |
| Pier 19½ & 19 | | \bigcirc |
| Agriculture Building | \bigcirc | | \bigcirc | 0 | \bigcirc | \bigcirc | \bigcirc | \bigcirc | \bigcirc | \circ | \bigcirc |
| Pier 26 | \bigcirc | | \bigcirc |
| Pier 28 | \bigcirc | \bigcirc | | \bigcirc |
| Pier 38 | \circ | \bigcirc | O | \bigcirc |
| Pier 40 | \circ | \bigcirc | O | \bigcirc |
| Pier 48 | \bigcirc | \bigcirc | | \bigcirc |
| | | | | | | | | | | | |

| lf tl | he Agriculture Building is your preferred location, proceed to 6. c. |
|----------|--|
| ✓ | A. Embarcadero Frontage: Access to The Embarcadero and associated foot, bicycle, and automobile traffic; lots of natural light; architecturally beautiful exterior; often two stories. |
| | B. Interior Shed: Spacious, open area that can be outfitted to suit your needs; minimal natural light; high ceilings; single story. |
| ✓ | C. Exterior Shed/Access to Aprons: Beautiful, open water views; immediate bay access; immediate truck delivery access. |
| ✓ | C. & D. Exterior Shed/Access to Aprons and Submerged Land/Basin Area |
| | AD. Master Tenant Whole Pier |
| | Other: |

6. b. Using the image below, select your preferred area(s) of the pier facility.

Layout of Pier Facility



6. c. Describe the areas and the portions of the site(s) you propose to occupy.

С

selection Location on The Embarcadero Proximity to pedestrian traffic Proximity to the Ferry Building Proximity to AT&T Park Proximity to the Cruise Terminal Proximity to tourist attractions Access to public transportation - MUNI Access to public transportation - BART Access to public transportation - Ferry Facility width Facility height Facility ingress/egress Facility apron access Facility square footage Facility architecture Berthing space Access to water Other:

6. d. Check all aspects of your preferred site(s) that influence your pier

Master Tenant Respondents

Respondents in the Master Tenant category of responses provide the following information via this online form. All answers are non-binding. Click "NEXT" at the end of this section.

Smaller Tenant Respondents should skip this section by clicking "NEXT" below.

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7. Describe in paragraph form the operational concept including public-oriented use mix, such as: Where in the facility would different uses be located? Approximately how much space would be dedicated to different use-types (e.g., publicly-oriented uses, higher-revenue generating uses)? How would the public experience the facility, including public access to the building perimeter, views of and access to the Bay, maximizing access to and enjoyment of the historic elements of the building interiors, and minimizing the private feel of non-public uses?

8. Describe in paragraph form the physical improvements concepts. Please keep in mind that enhancements and alterations to the structures must be consistent with Secretary of the Interior Standards for Historic Rehabilitation.

We don't need much alterations just have a commercial kitchen including of a wood fired oven and a seating area. Ideally an outdoor seating area included.

| 9. Describe in paragraph form how you would access sufficient capital to complete an undertaking like the rehabilitation of a full pier structure or structures. | | | | | | | |
|--|--|--|--|--|--|--|--|
| Personal savings and bank loan | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Smaller Tenant Respondents | | | | | | | |
| | | | | | | | |
| Respondents in the Smaller Tenant category of response provide the following information via this online form All answers are non-binding. Click "NEXT" at the end of this section. | | | | | | | |
| Master Tenant Respondents should skip this section by clicking "NEXT" below. | | | | | | | |
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| 7. Provide a range of rental rates in dollars per leasable square foot per month for a triple net lease that the proposed operation can pay. | | | | | | | |
| \$ 3-5 depending on square footage | | | | | | | |
| | | | | | | | |
| 8. a. Would you be willing to make capital improvements to your preferred pier facility that would last beyond your lease term? | | | | | | | |
| Depends on the deal | | | | | | | |
| ○ No | | | | | | | |
| Other: | | | | | | | |
| | | | | | | | |

| 8. b. Provide an approximate amount of tenant improvement funding you | J |
|---|---|
| can advance to prepare space for your operation. | |

\$ 140000

9. Provide a range of number of years of lease term you would anticipate requiring to amortize the tenant improvement investment in (8).

5 plus a 5 years option

Additional Information

Both Master and Smaller Tenant Respondents, click "SUBMIT" below to complete the Port of San Francisco Embarcadero Historic District Piers Request for Interest. If you have any additional information you would like to submit with your RFI response, please email these items to historicpiers@sfport.com with "Historic Piers Additional RFI Information" in the subject line.

You will be emailed a link to your form and you will be able to make changes to your responses until the RFI closes on Wednesday, October 31, 2018 at 5:00 p.m., PDT. The Port of San Francisco will not consider responses until after the RFI closes.

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