

Statement

November 13, 2018

## Port of San Francisco Closes Request for Proposals for Lease and Operation of Pier 70 Shipyard

The Port of San Francisco has been seeking a new ship repair operator and the Port issued a Request for Proposals (RFP) in 2017 and then again in 2018. The Port has determined that the recent RFP has failed to yield a viable tenant operator.

Upon review of the two proposal submittals, one from Vigor Marine of Portland and the other from Sustap LLC, Port staff has determined that the responses are infeasible in terms of establishing a sustainable ship repair enterprise under the scope and terms described in the RFP.

Accordingly, Port staff will not be recommending any proposal for award to the San Francisco Port Commission. Rather, Port staff will evaluate its options for pursuing other maritime industrial activities at the Pier 70 shipyard site that would constitute a sustainable enterprise within the context of the Port's maritime mission.

Port staff is aware of a number of market indicators that may well reactivate Pier 70 in the near future, however it is apparent at this time that the operations of any anticipated new tenant would differ materially from the historic ship repair operations at Pier 70. In the coming months, the Port staff will investigate possible market opportunities for marine industrial uses at Pier 70 including possible use of the floating dry-docks.

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