

PORT OF SAN FRANCISCO

MONTHLY SALES & RENT REPORT

TENANT	AREA (GLA)	2020								LAST 12 MONTHS (Feb '19 - Jan '20)							
		SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	% Change (Over Prior Yr.)	Sales per Sq.Ft.	Rent per Sq.Ft.	SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Rent/ Sq.Ft.
<b>RESTAURANTS - FULL SERVICE</b>		<b>FISHERMAN'S WHARF</b>															
Alioto's 000575	6,270	453,507	-21%	18,385	11,093	29,478	-21%	72.33	4.70	9,344,899	-6%	220,618	386,802	607,420	-6%	1490.41	96.88
Capurro's (Formerly Mama Franceschi / Franceschi) 001774	4,286	134,546	-26%	7,200	1,882	9,082	-26%	31.39	2.12	2,485,251	-12%	86,400	81,354	167,754	-12%	579.85	39.14
Castagnola's 000650	9,107	0	-100% (1)	22,248	0	22,248	0%	0.00	2.44	1,724,159	-30%	266,978	0	266,978	0%	189.32	29.32
D & G Co.(Lou's Blue) 002834	2,120	92,028	-37%	14,267	0	14,267	2%	43.41	6.73	3,006,267	-7%	169,895	53,670	223,565	-3%	1418.05	105.46
Herrington Tavern dba Fisherman's Grotto #9 003944	18,796	158,141	-25%	27,990	0	27,990	0%	8.41	1.49	3,515,066	-16%	335,878	1,451	337,329	-2%	187.01	17.95
Nick's Lighthouse 000527	2,238	350,001	10%	2,326	20,424	22,750	10%	156.39	10.17	5,117,512	-7%	27,913	304,734	332,647	-7%	2,286.65	148.64
340 Jefferson, LLC (formerly Pompei's Grotto) 003631	4,140	107,836	-3%	10,830	0	10,830	0%	26.05	2.62	2,386,442	-14%	129,957	42,375	172,332	-10%	576.44	41.63
Sabella & La Torre 000532	2,236	334,307	3%	2,479	19,251	21,730	3%	149.51	9.72	5,080,920	-3%	29,745	300,513	330,258	-3%	2,272.33	147.70
Scoma's 000603	12,421	844,215	-10%	20,709	34,231	54,940	-10%	67.97	4.42	12,617,932	-1%	248,507	572,455	820,962	-1%	1015.85	66.09
SFO Forecast, Inc.(Portco) 000707	7,430	344,154	-1%	5,375	17,833	23,208	-1%	46.32	3.12	6,970,271	-10%	64,499	405,972	470,471	-10%	938.13	63.32
SFS39, inc. (formerly Franciscan Restaurant) 001985	12,143	659,646	-16%	32,392	11,745	44,137	-16%	54.32	3.63	12,091,355	-17%	388,710	428,777	817,487	-17%	995.75	67.32
Herrington Tavern dba Tarantino's 004173	7,153	51,213	-25%	12,279	0	12,279	0%	7.16	1.72	1,170,267	-29%	147,349	0	147,349	-1%	163.61	20.60
<b>SUBTOTAL:</b>		<b>\$3,529,594</b>	<b>-14%</b>	<b>\$176,480</b>	<b>\$116,459</b>	<b>\$292,939</b>	<b>-7%</b>	<b>-</b>	<b>-</b>	<b>\$65,510,341</b>	<b>-10%</b>	<b>\$2,116,449</b>	<b>\$2,578,103</b>	<b>\$4,694,552</b>	<b>-7%</b>	<b>-</b>	<b>-</b>
<b>OTHER FOOD &amp; BEVERAGE</b>																	
Boudin Properties, Inc. 001679	19891	1,974,811	12%	41,667	77,745	119,412	13%	99.28	6.00	27,761,438	1%	500,004	1,214,874	1,714,878	1%	1395.68	86.21
Boudin's Bakery & Cafe 002906	4,400	226,648	28%	7,946	12,452	20,398	28%	51.51	4.64	4,054,267	-2%	92,815	272,072	364,887	-2%	921.42	82.93
Frances Chu (The Crab Station) 000019	927	93,511	-3%	943	5,135	6,078	-3%	100.87	6.56	1,446,264	-21%	11,314	82,692	94,006	-21%	1560.16	101.41
Guardino's Souvenir & Gift 000587	1,824	30,280	-36%	1,235	815	2,050	-35%	16.60	1.12	871,382	-30%	14,822	44,472	59,294	-29%	477.73	32.51
<b>SUBTOTAL:</b>		<b>\$2,325,250</b>	<b>12%</b>	<b>\$51,791</b>	<b>\$96,148</b>	<b>\$147,938</b>	<b>13%</b>	<b>-</b>	<b>-</b>	<b>\$34,133,351</b>	<b>-2%</b>	<b>\$618,955</b>	<b>\$1,614,111</b>	<b>\$2,233,065</b>	<b>-2%</b>	<b>-</b>	<b>-</b>
<b>EXCURSIONS/TRANSPORTATION</b>																	
Blue & Gold Fleet 000739	59292	414,713	32%	32,646	333	32,979	1%	6.99	0.56	8,194,741	-12%	391,756	289,485	681,241	-12%	138.21	11.49
Abraham Pedicabs dba Cabrio Taxi 002987		1,367	-2%	200	0	200	0%	-	-	29,007	-22%	2,400	839	3,239	-19%	-	-
Golden Gate Pedicab 002781		2,835	63%	300	0	300	0%	-	-	59,409	9%	3,600	2,901	6,501	11%	-	-
Golden Gate Scenic (Red & White Fleet) 000757		427,882	0%	42,768	0	42,768	32%	-	-	11,507,420	-5%	399,778	488,396	888,174	-4%	-	-
Henriquez, Reinaldo 000631		137	9%	20	0	20	0%	-	-	2,038	0%	240	40	280	-2%	-	-
Pedicab/K.Saggers 001478		2,065	-4%	240	0	240	0%	-	-	53,710	-18%	2,880	2,830	5,710	-17%	-	-
<b>SUBTOTAL:</b>		<b>\$848,999</b>	<b>13%</b>	<b>\$76,174</b>	<b>\$333</b>	<b>\$76,507</b>	<b>16%</b>	<b>-</b>	<b>-</b>	<b>\$19,846,325</b>	<b>-9%</b>	<b>\$800,654</b>	<b>\$784,491</b>	<b>\$1,585,145</b>	<b>-8%</b>	<b>-</b>	<b>-</b>
<b>RETAIL SHOPS</b>																	
Portco/The Wharf Store (formerly Coast Marine & Ind.) 003467	20,915	93,287	-4%	11,541	0	11,541	0%	4.46	0.55	2,106,150	-11%	138,496	25,280	163,776	-7%	100.70	7.83
Frank's Fisherman's Supply 000661	8,183	31,675	-11%	4,614	0	4,614	11%	3.87	0.56	689,642	-10%	54,456	16,621	71,077	-8%	84.28	8.69
Hoppe, Arthur 000680	10,413	163,919	11%	14,414	0	14,414	1%	15.74	1.38	3,720,044	-2%	172,882	152,691	325,573	-3%	357.25	31.27
Portco, Inc./ Safe Harbor (swl 302) 002511		44,862	2%	11,342	0	11,342	0%	-	-	999,596	-14%	136,102	2,504	138,606	-2%	-	-
<b>SUBTOTAL:</b>		<b>\$333,744</b>	<b>3%</b>	<b>\$41,911</b>	<b>\$0</b>	<b>\$41,911</b>	<b>1%</b>	<b>-</b>	<b>-</b>	<b>\$7,515,433</b>	<b>-7%</b>	<b>\$501,936</b>	<b>\$197,096</b>	<b>\$699,032</b>	<b>-4%</b>	<b>-</b>	<b>-</b>

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**MONTHLY SALES & RENT REPORT**

TENANT	AREA (GLA)	January 2020								LAST 12 MONTHS (Feb '19 - Jan '20)							
		SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	% Change (Over Prior Yr.)	Sales per Sq.Ft.	Rent per Sq.Ft.	SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Rent/ Sq.Ft.
<b>OTHER</b>																	
National Liberty Ship Memorial 001820	5,223	41,281	-16%	2,841	0	2,841	-4%	7.90	0.54	801,255	-4%	34,092	14,995	49,087	-5%	153.41	9.40
S. F. Maritime Nat'l Park Assoc. 002813	8,096	52,985	-2%	6,855	0	6,855	0%	6.54	0.85	1,003,802	-4%	82,262	3,337	85,599	-1%	123.99	10.57
S. F. Museum and Historical Society 001392	9,406	68,302	9%	4,399	2,386	6,785	9%	7.26	0.72	969,854	0%	52,791	37,251	90,042	3%	103.11	9.57
<b>SUBTOTAL:</b>		<b>\$162,568</b>	<b>-2%</b>	<b>\$14,095</b>	<b>\$2,386</b>	<b>\$16,481</b>	<b>3%</b>	<b>-</b>	<b>-</b>	<b>\$2,774,911</b>	<b>-3%</b>	<b>\$169,145</b>	<b>\$55,583</b>	<b>\$224,728</b>	<b>0%</b>	<b>-</b>	<b>-</b>
Pier 39 000866		0	0% (12)	41,667	0	41,667	0%	-	-	33,790,321	-8%	500,000	2,923,879	3,423,879	-8%	-	-
The Bay Institutes (formerly Aquarium of the Bay) 002680		0	0% (12)	9,578	0	9,578	7%	-	-	9,200,193	-8%	111,649	257,015	368,664	-8%	-	-
<b>SUBTOTAL:</b>		<b>\$0</b>	<b>0%</b>	<b>\$51,245</b>	<b>\$0</b>	<b>\$51,245</b>	<b>1%</b>	<b>-</b>	<b>-</b>	<b>\$42,990,514</b>	<b>-8%</b>	<b>\$611,649</b>	<b>\$3,180,894</b>	<b>\$3,792,543</b>	<b>-8%</b>	<b>-</b>	<b>-</b>
<b>TOTAL : FISHERMAN'S WHARF</b>		<b>\$7,200,155</b>	<b>-3%</b>	<b>\$411,695</b>	<b>\$215,326</b>	<b>\$627,021</b>	<b>1%</b>	<b>-</b>	<b>-</b>	<b>\$172,770,875</b>	<b>-8%</b>	<b>\$4,818,787</b>	<b>\$8,410,278</b>	<b>\$13,229,066</b>	<b>-6%</b>		
<b>TOTAL PORT</b>		<b>\$12,428,852</b>	<b>-1%</b>	<b>\$1,211,613</b>	<b>\$599,180</b>	<b>\$1,810,793</b>	<b>1%</b>			<b>\$278,164,476</b>	<b>-6%</b>	<b>\$16,270,159</b>	<b>\$16,524,692</b>	<b>\$32,794,851</b>	<b>-8%</b>		

		CENTRAL & SOUTHERN				NORTHERN				FISHERMAN'S WHARF				- TOTAL PORT -			
		Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port		
CURRENT "YEAR" ->		\$26,738,420	\$8,625,415	\$78,655,182	\$10,940,370	\$172,770,875	\$13,229,066	\$278,164,476	\$32,794,851								
PRIOR "YEAR" ->		\$30,955,878	\$10,764,427	\$76,636,544	\$10,580,147	\$186,852,255	\$14,112,621	\$294,444,677	\$35,457,195								
CHANGE ->		-14% (\$4,217,458)	-20% (\$2,139,012)	3% (\$2,018,638)	3% (\$360,223)	-8% (\$14,081,380)	-6% (\$883,556)	-6% (\$16,280,201)	-8% (\$2,662,344)								

Data used to compile the report non-GAAP.

(12) Quarterly reporting on rent revenues.

DISTRIBUTION: M. Martin / M. Lozovoy / D. Amaro / J. Bauer / K. Beal / J. Chan / M. Corral / J. Edwards / J. Gee / D. Kavanagh / V. Lee / T. Navarro / K. Nishimura / R. Solis  
E. Forbes / P. Yee / A. Coleman / M. Nerney / G. Roybal / M. Yeh / B. Benson / B. Rhett / R. Benasini / P. Williamson

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		January SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	% Change (Over Prior Yr.)	Sales per Sq.Ft.	Rent per Sq.Ft.	SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Rent/ Sq.Ft.
<b>RESTAURANTS - FULL SERVICE</b>		<b>CENTRAL &amp; SOUTHERN</b>															
East Street Venture LLC 003462		216,253	2%	11,505	3,633	15,138	2%	-	-	2,916,536	13%	137,749	67,741	205,490	12%	-	-
Ferry Plaza Limited Partnership 000732	19,085	0	0% (1)	18,572	0	18,572	0%	0.00	0.97	0	0%	222,860	0	222,860	0%	0.00	11.68
Golden Bear Restaurant /Mission Rock 003197	7,924	402,287	131%	19,503	8,657	28,160	49%	50.77	3.55	5,105,028	31%	231,767	134,121	365,888	29%	644.25	46.17
Java House, LLC 002472		0	-100% (7)	3,314	0	3,314	0%	-	-	176,248	-17%	39,769	0	39,769	1%	-	-
369-399 Embarcadero, LLC(formerly JMA Waterfront Prop LLC) 003638	19,976	0	0% (2)	21,233	0	21,233	0%	0.00	1.06	1,876,509	2%	257,692	160,620	418,312	2%	93.94	20.94
The Ramp Restaurant 000852		151,570	41%	8,274	2,045	10,319	25%	-	-	2,844,203	1%	99,288	41,599	140,887	-4%	-	-
Red's Java House 003289	772	43,068	38%	1,714	1,301	3,015	38%	55.79	3.91	810,823	4%	20,569	36,190	56,759	4%	1050.29	73.52
Sitting By, Inc. dba Hivive 002948	1,937	130,545	16%	6,889	2,249	9,138	16%	67.40	4.72	2,142,158	-2%	82,466	67,481	149,947	-2%	1105.92	77.41
<b>SUBTOTAL:</b>		<b>\$943,723</b>	<b>46%</b>	<b>\$91,004</b>	<b>\$17,884</b>	<b>\$108,889</b>	<b>14%</b>	<b>-</b>	<b>-</b>	<b>\$15,871,505</b>	<b>11%</b>	<b>\$1,092,161</b>	<b>\$507,751</b>	<b>\$1,599,912</b>	<b>7%</b>	<b>-</b>	<b>-</b>
<b>PARKING</b>																	
Seawall Lot 337 Assc.(CBBC) - Lot A 004291	619,317	0	0% (3)	35,020	0	35,020	3%	0.00	0.06	1,656,958	-73% (3a)	2,044,077	800,846	2,844,923	-40%	2.68	4.59
Seawall Lot 337 Assc.(CBBC) - Lot A- Spcl Event 004291		0	0% (3)	0	0	0	0%	-	-	0	-100% (3a)	0	0	0	0%	-	-
Imperial Parking Inc. (Pier 26) 003264		20,351	47%	0	13,432	13,432	47%	-	-	197,413	25%	0	130,293	130,293	25%	-	-
Imperial Parking Inc. (Piers 30/32) 001587		228,802	57%	0	151,009	151,009	57%	-	-	1,840,955	-1%	0	1,215,031	1,215,031	-1%	-	-
Imperial Parking Inc. (SWL #330) 001585	101,471	40,336	-42%	25,190	1,432	26,622	-43%	0.40	0.26	963,408	-27%	410,189	227,509	637,698	-28%	9.49	6.28
Imperial Parking Inc. (901 Illinois-Pier 70 lot) 003593		16,370	-82%	0	10,804	10,804	-82%	-	-	249,097	-77%	0	164,404	164,404	-77%	-	-
China Basin Ballpark Co./Imperial (pier 48)- Parking 004194		0	0% (4)	2,917	0	2,917	0%	-	-	25,396	-98% (4a)	350,004	8,012	358,016	12173%	-	-
China Basin Ballpark Co./Imperial (p-48 Shed A & Valley)- Spcl Event		0	0% (4)	0	0	0	0%	-	-	0	0% (4a)	0	0	0	0%	-	-
China Basin Ballpark Co./Imperial (p-48 Shed B/C &Valley)- Spcl Event		0	0% (4)	0	0	0	0%	-	-	65,000	-76% (4a)	0	65,000	65,000	0%	-	-
Imperial Parking Inc. (401 Terry Francois/Pier 50) 003819		7,175	0%	0	4,736	4,736	0%	-	-	99,171	9%	0	65,455	65,455	9%	-	-
<b>SUBTOTAL:</b>		<b>\$313,035</b>	<b>-5%</b>	<b>\$63,126</b>	<b>\$181,413</b>	<b>\$244,540</b>	<b>-4%</b>	<b>-</b>	<b>-</b>	<b>\$5,097,399</b>	<b>-58%</b>	<b>\$2,804,269</b>	<b>\$2,676,550</b>	<b>\$5,480,819</b>	<b>-29%</b>	<b>-</b>	<b>-</b>
<b>OTHER</b>																	
St.Francis Marine: S.F. Boat Works 000852		234,315	18%	16,547	4,090	20,637	25%	-	-	2,578,195	-2%	198,564	83,198	281,762	-4%	-	-
Bay Native 003080		0	* (1)	8,033	0	8,033	0%	-	-	92,788	0%	96,388	0	96,388	0%	-	-
Bike Hut Foundation 003947		2,913	-16%	440	0	440	12%	-	-	52,154	* (5)	5,139	622	5,761	*	-	-
City Kayak 003981		2,410	32%	1,139	0	1,139	11%	-	-	162,230	* (5)	13,316	2,078	15,394	*	-	-
Recology/Sustainable Crushing Ventures, LLC 002648		0	0% (6)	81,103	0	81,103	-11%	-	-	2,157,633	70%	1,034,985	0	1,034,985	-4%	-	-
Spinnaker 004103		26,379	-48%	9,419	0	9,419	3%	-	-	726,517	* (5)	110,394	0	110,394	*	-	-
<b>SUBTOTAL:</b>		<b>\$266,016</b>	<b>4%</b>	<b>\$116,681</b>	<b>\$4,090</b>	<b>\$120,771</b>	<b>-5%</b>	<b>-</b>	<b>-</b>	<b>\$5,769,516</b>	<b>28%</b>	<b>\$1,458,786</b>	<b>\$85,898</b>	<b>\$1,544,684</b>	<b>-1%</b>	<b>-</b>	<b>-</b>
<b>TOTAL :</b>	<b>CENTRAL &amp; SOUTHERN</b>	<b>\$1,522,774</b>	<b>24%</b>	<b>\$270,812</b>	<b>\$203,388</b>	<b>\$474,199</b>	<b>0%</b>	<b>-</b>	<b>-</b>	<b>\$26,738,420</b>	<b>-14%</b>	<b>\$5,355,216</b>	<b>\$3,270,199</b>	<b>\$8,625,415</b>	<b>-20%</b>	<b>-</b>	<b>-</b>

- (1) January 2020 sales unavailable.
- (2) Quarterly reporting on rent revenues.
- (3) Lease L-14980 was replaced by new lease L-16417 effective 8/15/2018. New lease covers Lot A (SWL337) only. Oct-Dec 2019 is the only available quarterly sales provided by Tenant.
- (3a) The "Last 12 months" columns cover only sales from Oct - Dec 2019 and retroactive reporting of 2019 CBBC employee parking revenue. Complete 2019 sales is pending by tenant's submission and subject to revision.
- (4) Pier 48 portion of Lease L-13441 was replaced by new lease L-16410 effective 8/15/2018. New lease covers Pier 48 shed A, Valley and Shed C. Oct-Dec 2019 is the only available quarterly sales provided by Tenant.
- (4a) The "Last 12 months" columns cover only sales from Oct - Dec 2019. Complete 2019 sales is pending by tenant's submission and subject to revision.
- (5) Insufficient historical data for comparison.
- (6) Quarterly reporting with special covered period.
- (7) Business was sold in Dec. Premise is currently under renovation and will reopen under a new partnership.

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<b>RESTAURANTS - FULL SERVICE</b>		<b>Northern</b>															
Blue Jeans Equities / Fog City Diner 000811	7,627	288,587	20%	11,662	3,768	15,430	-5%	37.84	2.02	3,207,734	7%	133,844	78,637	212,481	5%	420.58	27.86
Pier 23 Café 000805	4,835	258,178	0%	21,944	0	21,944	0%	53.40	4.54	5,237,569	3%	263,325	112,179	375,504	4%	1083.26	77.66
Queen's Louisiana Po-Boy Café, LLC 003740		85,554	23%	5,302	687	5,989	16%	-	-	1,359,211	11%	62,068	31,969	94,037	9%	-	-
Waterfront Restaurant 000238	11,894	378,189	-13%	13,778	8,913	22,691	-13%	31.80	1.91	6,360,868	2%	161,187	217,072	378,259	1%	534.80	31.80
<b>SUBTOTAL:</b>		<b>\$1,010,509</b>	<b>1%</b>	<b>\$52,686</b>	<b>\$13,368</b>	<b>\$66,053</b>	<b>-5%</b>	<b>-</b>	<b>-</b>	<b>\$16,165,383</b>	<b>4%</b>	<b>\$620,424</b>	<b>\$439,857</b>	<b>\$1,060,280</b>	<b>3%</b>	<b>-</b>	<b>-</b>
<b>PARKING</b>																	
Central Parking (SWL #314) 002753	29,917	119,832	9% (8)	53,841	0	53,841	0%	4.01	1.80	1,687,580	9%	646,093	0	646,093	0%	56.41	21.60
Central Parking (Triangle lot) 002752		179,822	26% (8)	123,747	20,184	143,931	16%	-	-	2,378,238	2%	1,484,963	576,092	2,061,055	6%	-	-
Central Parking (Pier 45-Shed A) 002791		10,892	-48%	0	7,189	7,189	-48%	-	-	190,565	-1%	0	125,773	125,773	-1%	-	-
Central Parking (Pier 45-Shed C & Valley) 003510		6,000	11665% (9)	0	3,960	3,960	11547%	-	-	48,695	-19%	0	32,139	32,139	-19%	-	-
Central Parking (SWL 321) 003913		98,934	26%	78,200	0	78,200	4%	-	-	1,125,573	0%	927,820	0	927,820	3%	-	-
Central Parking (SWL 323/324) 003914		98,472	48%	83,555	0	83,555	3%	-	-	1,199,235	-1%	991,360	0	991,360	3%	-	-
Central Parking (Pier 19.5) 003919		28,199	3%	0	18,612	18,612	3%	-	-	324,154	-1%	0	213,942	213,942	-1%	-	-
Central Parking (Pier 29.5) 003920		46,946	91%	0	30,984	30,984	91%	-	-	493,484	18%	0	325,698	325,698	18%	-	-
<b>SUBTOTAL:</b>		<b>\$589,097</b>	<b>25%</b>	<b>\$339,343</b>	<b>\$80,928</b>	<b>\$420,271</b>	<b>10%</b>	<b>-</b>	<b>-</b>	<b>\$7,447,524</b>	<b>3%</b>	<b>\$4,050,236</b>	<b>\$1,273,643</b>	<b>\$5,323,879</b>	<b>4%</b>	<b>-</b>	<b>-</b>
<b>EXCURSIONS/TRANSPORTATION</b>																	
Alcatraz Cruises,LLC (formerly Hornblower Yachts, Inc.) (P-31.5) 004294		1,685,430	-2% (10)	59,295	66,970	126,265	-2%	-	-	31,917,068	-1% (10a)	492,105	1,901,100	2,393,205	-1%	-	-
Hornblower Yachts, Inc. (Pier 3) 000817		420,887	-38%	18,908	19,200	38,108	-31%	-	-	16,405,899	-2%	226,900	920,469	1,147,369	-3%	-	-
<b>SUBTOTAL:</b>		<b>\$2,106,316</b>	<b>-12%</b>	<b>\$78,203</b>	<b>\$86,171</b>	<b>\$164,373</b>	<b>-11%</b>	<b>-</b>	<b>-</b>	<b>\$48,322,966</b>	<b>-1%</b>	<b>\$719,005</b>	<b>\$2,821,570</b>	<b>\$3,540,574</b>	<b>-1%</b>	<b>-</b>	<b>-</b>
<b>OTHER</b>																	
Ferry Boat Santa Rosa Partners 000818		0	-100%	5,645	0	5,645	0%	-	-	400,000	-17%	67,740	0	67,740	3%	-	-
SF Piers Owner (formerly S. F. Waterfront Partners, Inc.) 003847		0	0% (11)	53,229	0	53,229	0%	-	-	6,319,308	37%	638,751	309,145	947,896	19%	-	-
<b>SUBTOTAL:</b>		<b>\$0</b>	<b>-100%</b>	<b>\$58,874</b>	<b>\$0</b>	<b>\$58,874</b>	<b>0%</b>	<b>-</b>	<b>-</b>	<b>\$6,719,308</b>	<b>32%</b>	<b>\$706,491</b>	<b>\$309,145</b>	<b>\$1,015,636</b>	<b>18%</b>	<b>-</b>	<b>-</b>
<b>TOTAL :</b>	<b>NORTHERN</b>	<b>\$3,705,923</b>	<b>-5%</b>	<b>\$529,106</b>	<b>\$180,467</b>	<b>\$709,572</b>	<b>2%</b>	<b>-</b>	<b>-</b>	<b>\$78,655,182</b>	<b>3%</b>	<b>\$6,096,156</b>	<b>\$4,844,215</b>	<b>\$10,940,370</b>	<b>3%</b>	<b>-</b>	<b>-</b>

(8) SWL 314 & Triangle lot's sales are consolidated for calculation, combined percentage rent is reported under Triangle lot.

(9) Same month last year's sales was \$51.20

(10) Lease L-16499 was replaced by L-16723 effective Nov 2019. New lease carries a higher min. rent and a different percentage rate for each of the sales categories.

(10a) "Last 12 months" columns cover sales data from both expired Leases (L12501 & L16499) for reference purpose.

(11) Quarterly reporting on rent revenues. Percentage rent is off-set by rent credit as per sect. 2.5 of the lease.