

PORT OF SAN FRANCISCO :

MONTHLY SALES & RENT REPORT

TENANT	AREA (GLA)	August 2013								LAST 12 MONTHS (Sept '12 - August '13)							
		SALES	% Change (Over Prior Yr)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	% Change (Over Prior Yr.)	Sales per Sq.Ft.	Rent per Sq.Ft.	SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Rent/ Sq.Ft.
RESTAURANTS - FULL SERVICE		FISHERMAN'S WHARF															
Alioto's	6,270	1,280,660	7%	16,249	66,994	83,243	7%	204.25	13.28	11,717,448	5%	194,988	566,648	761,636	5%	1868.81	121.47
Capurro's (formerly Mama Franceschi / Franceschi)	4,286	325,174	32%	6,000	15,949	21,949	32%	75.87	5.12	2,383,634	21%	72,000	88,896	160,896	21%	556.14	37.54
Castagnola's	9,107	351,696	18%	19,663	4,167	23,830	17%	38.62	2.62	2,833,660	11%	235,959	8,755	244,714	2%	311.15	26.87
D & G Co.(Lou's Blue)	2,120	416,231	31%	12,653	15,443	28,096	*	196.34	13.25	2,784,266	* (13)	148,746	55,809	204,555	*	1313.33	96.49
Fisherman's Grotto #9	18,796	788,486	27%	27,175	24,079	51,254	27%	41.95	2.73	6,944,233	23%	326,098	126,375	452,473	17%	369.45	24.07
Nick's Lighthouse	2,238	525,701	0%	2,258	31,913	34,171	0%	234.90	15.27	4,937,420	-6%	27,097	293,838	320,935	-6%	2,206.18	143.40
Pompei's Grotto	4,140	329,244	14%	10,830	11,394	22,224	14%	79.53	5.37	2,554,268	-3%	129,957	45,531	175,488	-1%	616.97	42.39
Sabella & La Torre	2,236	535,104	0%	2,407	32,375	34,782	0%	239.31	15.56	5,294,376	1%	28,881	315,257	344,138	1%	2,367.79	153.91
Scoma's	12,421	1,517,260	-3%	20,106	78,537	98,643	-3%	122.15	7.94	15,353,665	-1%	241,271	757,135	998,406	-1%	1236.11	80.38
SFO Forecast, Inc.(Portco)	7,430	770,450	6%	4,769	47,237	52,005	6%	103.69	7.00	5,750,411	-4%	57,227	330,932	388,158	-4%	773.94	52.24
SFS39, inc. (formerly Franciscan Restaurant)	12,143	1,428,050	38%	25,577	71,945	97,523	38%	117.60	8.03	11,242,266	18%	306,930	456,006	762,937	19%	925.82	62.83
Tarantino's	7,153	267,197	-7%	11,921	5,447	17,368	-7%	37.35	2.43	2,647,836	-2%	143,053	34,117	177,170	-1%	370.17	24.77
SUBTOTAL:		\$8,535,251	12%	\$159,607	\$405,480	\$565,087	12%	-	-	\$74,443,481	6%	\$1,912,206	\$3,079,299	\$4,991,505	5%	-	-
OTHER FOOD & BEVERAGE																	
Boudin Properties, Inc.	19891	2,594,077	8%	41,667	119,682	161,348	122%	130.41	8.11	23,031,398	5%	354,164	494,274	848,437	30%	24.85	42.65
Boudin's Bakery & Café	4,400	341,481	41%	6,403	24,330	30,733	41%	77.61	6.98	2,273,287	19%	75,990	128,331	204,321	19%	516.66	46.44
Frances Chu (The Crab Station)	927	176,370	10%	943	10,521	11,464	10%	190.26	12.37	1,625,528	8%	11,314	94,344	105,658	8%	1753.54	113.98
Guardino's Souvenir & Gift	1,824	220,732	55%	1,199	14,014	15,213	52%	121.02	8.34	1,436,124	19%	14,390	85,256	99,646	17%	787.35	54.63
SUBTOTAL:		\$3,332,661	13%	\$50,212	\$168,547	\$218,758	90%	-	-	\$28,366,338	7%	\$455,858	\$802,205	\$1,258,062	25%	-	-
EXCURSIONS/TRANSPORTATION																	
Blue & Gold Fleet	59292	1,159,056	8%	28,961	63,992	92,954	8%	19.55	1.57	8,787,528	5%	347,536	358,805	706,342	4%	148.21	11.91
CUSA/GBL (Jefferson st.)		0	-100% (12)	6,323	0	6,323	0%	-	-	0	-100%	75,876	0	75,876	0%	-	-
Horizon Coach Lines(CUSA/GBL (Emb. st.))		0	-100% (12)	22,364	0	22,364	0%	-	-	55,399	-81%	268,369	0	268,369	0%	-	-
Abraham Pedicabs dba Cabrio Taxi		8,477	239%	200	647	847	239%	-	-	44,474	* (13)	2,400	2,487	4,887	*	-	-
Golden Gate Pedicab		11,238	162%	300	824	1,124	162%	-	-	68,026	57%	3,600	3,399	6,999	*	-	-
Henriquez, Reinaldo		310	115%	20	20	40	102%	-	-	2,937	-2%	240	155	395	1%	-	-
Pedicab/K.Saggers		11,850	127%	240	945	1,185	127%	-	-	74,365	27%	2,880	4,572	7,452	27%	-	-
SUBTOTAL:		\$1,190,931	6%	\$58,408	\$66,429	\$124,837	7%	-	-	\$9,032,729	2%	\$700,901	\$369,419	\$1,070,320	3%	-	-
RETAIL SHOPS																	
Coast Marine & Industrial Supply	20,915	24,634	-16%	10,094	0	10,094	0%	1.18	0.48	388,530	16%	121,132	0	121,132	0%	18.58	5.79
Frank's Fisherman's Supply	8,183	110,071	6%	3,845	7,162	11,007	6%	13.45	1.35	845,958	7%	44,302	40,293	84,596	7%	103.38	10.34
Hoppe, Arthur	10,413	472,155	2%	13,654	27,659	41,314	2%	45.34	3.97	3,384,630	3%	163,558	133,535	297,093	2%	325.04	28.53
Portco, Inc./ Safe Harbor (swl 302)		173,834	-4%	9,741	5,470	15,210	-4%	-	-	1,176,623	-4%	114,458	15,874	130,331	0%	-	-
SUBTOTAL:		\$780,694	1%	\$37,334	\$40,291	\$77,626	1%	-	-	\$5,795,741	3%	\$443,450	\$189,702	\$633,153	2%	-	-

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		SALES	% Change (Over Prior Yr)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	% Change (Over Prior Yr.)	Sales per Sq.Ft.	Rent per Sq.Ft.	SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Rent/ Sq.Ft.
OTHER																	
National Liberty Ship Memorial	5,223	83,423	0%	2,841	2,164	5,005	0%	15.97	0.96	659,775	52%	34,092	8,245	42,337	9%	126.32	8.11
S. F. Maritime Nat'l Park Assoc.	8,096	103,374	17%	6,643	0	6,643	3%	12.77	0.82	739,917	16%	77,898	517	78,414	4%	91.39	9.69
S. F. Museum and Historical Society	9,406	102,521	11%	3,535	6,671	10,206	11%	10.90	1.09	802,974	19%	42,422	28,017	70,439	20%	85.37	7.49
SUBTOTAL:		\$289,318	9%	\$13,019	\$8,836	\$21,855	6%	-	-	\$2,202,666	26%	\$154,412	\$36,779	\$191,191	10%	-	-
Pier 39																	
The Bay Institutes (formerly Aquarium of the Bay)		0	0% (14)	41,667	1,140	42,807	0%	-	-	33,168,059	12%	500,000	2,784,382	3,284,382	13%	-	-
SUBTOTAL:		\$0	0%	\$49,274	\$1,140	\$50,414	0%	-	-	\$42,363,635	10%	\$591,278	\$3,060,926	\$3,652,204	12%	-	-
TOTAL : FISHERMAN'S WHARF		\$14,128,855	11%	\$367,854	\$690,723	\$1,058,577	20%	-	-	\$162,204,590	7%	\$4,258,106	\$7,538,330	\$11,796,436	8%		
TOTAL PORT		\$25,032,242	7%	\$1,469,116	\$1,475,661	\$2,944,777	21%			\$300,275,187	3%	\$15,924,268	\$14,771,876	\$30,696,145	8%		

12 MONTH SUMMARY

\$ IMPACT

CENTRAL & SOUTHERN

NORTHERN

FISHERMAN'S WHARF

- TOTAL PORT -

	CENTRAL & SOUTHERN		NORTHERN		FISHERMAN'S WHARF		- TOTAL PORT -	
	Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port
CURRENT "YEAR" ->	\$76,189,468	\$9,498,503	\$61,881,128	\$9,401,206	\$162,204,590	\$11,796,436	\$300,275,187	\$30,696,145
PRIOR "YEAR" ->	\$82,086,396	\$9,060,597	\$57,640,628	\$8,566,741	\$151,438,782	\$10,874,525	\$291,165,806	\$28,501,863
CHANGE ->	-7% (\$5,896,928)	5% \$437,906	7% \$4,240,500	10% \$834,466	7% \$10,765,808	8% \$921,911	3% \$9,109,381	8% \$2,194,282

- (12) August 2013 sales unavailable.
- (13) Insufficient data for comparison.
- (14) Quarterly reporting on rent revenues.

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RESTAURANTS - FULL SERVICE		CENTRAL & SOUTHERN															
Ferry Plaza Limited Partnership		25,912	1%	16,509	0	16,509	0%	-	-	326,838	-37%	198,106	0	198,106	0%	-	-
Golden Bear Restaurant /Mission Rock		319,813	* (1)	15,841	6,546	22,387	*	-	-	2,521,577	* (1)	142,568	35,714	178,282	*	-	-
Java House, LLC		21,191	-9%	2,624	0	2,624	0%	-	-	211,476	14%	31,489	0	31,489	0%	-	-
JMA Waterfront Properties LLC		0	0% (2)	18,333	0	18,333	10%	-	-	1,352,737	13%	211,663	58,975	270,638	10%	-	-
The Ramp Restaurant		323,077	17%	7,144	6,776	13,920	34%	-	-	3,058,196	11%	84,356	49,851	134,207	7%	-	-
Red's Java House	772	92,507	14%	1,351	5,124	6,475	14%	119.83	8.39	863,951	3%	16,212	44,266	60,478	3%	1119.11	78.34
Sinbad's	8,528	172,324	26%	21,923	0	21,923	3%	20.21	2.57	1,954,283	22%	262,484	0	262,484	3%	229.16	30.78
Sitting By, Inc. dba Hivide	1,937	209,054	26%	6,123	8,511	14,634	26%	107.93	7.55	2,014,510	19%	72,883	68,131	141,014	19%	1040.02	72.80
SUBTOTAL:		\$1,163,877	64%	\$89,848	\$26,958	\$116,806	38%	-	-	\$12,303,567	40%	\$1,019,761	\$256,938	\$1,276,699	23%	-	-
PARKING																	
China Basin Ball Park Co. (Lot A)- Parking	619,317	742,380	36% (3)	365,650	180,418	546,068	35%	1.20	0.88	5,461,888	12%	2,453,247	1,834,630	4,287,877	21%	8.82	6.92
China Basin Ball Park Co. (Lot A)- Spcl Event		0	0% (3)	0	0	0	0%	-	-	50,920	* (1)	0	0	0	*	-	-
Imperial Parking Inc. (Pier 26/28)		17,098	* (1)	0	11,285	11,285	*	-	-	139,206	* (1)	0	91,875	91,875	*	-	-
Imperial Parking Inc. (Piers 30/32))		0	-100% (4)	0	0	0	-100%	-	-	102,485	-92%	0	67,640	67,640	-92%	-	-
Imperial Parking Inc. (SWL #330)	101,471	146,513	4%	40,887	55,812	96,699	4%	1.44	0.95	1,314,776	23%	488,396	393,593	881,989	23%	12.96	8.69
Imperial Parking Inc. (TFB. & Illinois St.)		5,458	332%	0	3,602	3,602	332%	-	-	57,530	* (1)	0	34,127	34,127	*	-	-
Imperial Parking Inc. (TFB. & Illinois St.) -Spcl Event		2,000	* (3a)	0	0	0	*	-	-	2,000	* (1)	0	0	0	*	-	-
Imperial Parking Inc. (Port Bus Lot)	39,820	664	-96% (3)	0	0	0	0%	0.02	0.00	44,122	-66%	0	0	0	0%	1.11	0.00
Imperial Parking Inc. (pier 48)- Parking		194,988	35% (3)	0	0	0	0%	-	-	1,383,622	49%	0	0	0	0%	-	-
Imperial Parking Inc. (pier 48)- Spcl Event		0	0% (3)	0	0	0	0%	-	-	135,500	* (1)	0	0	0	*	-	-
SUBTOTAL:		\$1,109,101	31%	\$406,537	\$251,117	\$657,654	32%	-	-	\$8,692,049	5%	\$2,941,643	\$2,421,865	\$5,363,508	6%	-	-
OTHER																	
Pier 38 Maritime Recreation Center	283,800	0	* (5)	22,000	0	22,000	*	0.00	0.08	0	0%	264,000	0	264,000	0%	0.00	0.93
St.Francis Marine: S.F. Boat Works		197,188	52%	14,288	13,553	27,841	34%	-	-	1,923,070	-5%	168,707	99,692	268,399	7%	-	-
Bay Native		0	-100% (5)	1,380	0	1,380	0%	-	-	208,214	* (1)	16,560	0	16,560	*	-	-
BAE Systems/San Francisco Drydock, Inc.	791,490	2,762,326	-19% (6)	87,500	0	87,500	11%	3.49	0.11	50,850,420	-17%	1,016,664	763,419	1,780,083	-6%	64.25	2.25
Sustainable Crushing Ventures, LLC		0	0% (7)	44,105	0	44,105	0%	-	-	2,212,147	33%	529,254	0	529,254	0%	-	-
SUBTOTAL:		\$2,959,514	-17%	\$169,273	\$13,553	\$182,825	9%	-	-	\$55,193,851	-15%	\$1,995,185	\$863,111	\$2,858,296	-3%	-	-
TOTAL :	CENTRAL & SOUTHERN	\$5,232,493	3%	\$665,657	\$291,628	\$957,285	28%	-	-	\$76,189,468	-7%	\$5,956,589	\$3,541,914	\$9,498,503	5%	-	-

(1) Insufficient historical data for comparison.
 (2) Quarterly reporting on rent revenues.
 (3) Lease combines revenues from CBBP (lot A), Port Bus lot, P-48 lot and TFB & Illinois St.(spcl.event only) for percentage rent calculation & consolidate under CBBP.
 (3a) Data provided for reference only, actual sales revenue is being combined under CBBP parking' s percentage rent.
 (4) August sales unavailable due to closed lot ,used by America's Cup related activities until Dec 31, 2013.
 (5) August 2013 sales unavailable.
 (6) Percentage rent is due when YTD percentage rent @ 3.3% of Gross Sales is in excess of minimum rent per calendar quarter.
 (7) Quarterly reporting on rent revenues (with custom report period)

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RESTAURANTS - FULL SERVICE		Northern															
Blue Jeans Equities / Fog City Diner	7,627	0	-100% (8)	8,282	0	8,282	-61%	0.00	1.09	1,442,613	-57%	97,807	49,261	147,068	-35%	189.15	19.28
Pier 23 Cafe	4,835	692,686	69%	15,420	33,068	48,488	69%	143.26	10.03	5,176,303	25%	185,037	178,123	363,160	24%	1070.59	75.11
RGN Corporation/Butterfly Restaurant	6,772	210,140	8%	8,349	6,361	14,710	8%	31.03	2.17	2,186,037	1%	100,191	52,909	153,100	1%	322.81	22.61
Waterfront Restaurant	11,894	605,607	37%	10,000	13,168	23,168	27%	50.92	1.95	6,231,190	14%	120,000	126,935	246,935	10%	523.89	20.76
SUBTOTAL:		\$1,508,433	11%	\$42,051	\$52,597	\$94,648	16%	-	-	\$15,036,143	-1%	\$503,035	\$407,228	\$910,263	2%	-	-
PARKING																	
Central Parking (SWL #314)	29,917	158,226	18% (9)	52,273	0	52,273	-41%	5.29	1.75	1,426,346	31%	627,274	49,927	677,201	-9%	47.68	22.64
Central Parking (Triangle lot)		228,702	21% (9)	120,140	82,957	203,097	63%	-	-	2,035,435	10%	1,441,694	288,547	1,730,241	*	-	-
Central Parking (Pier 45-the shed)		37,235	21% (9)	0	24,575	24,575	21%	-	-	337,329	7%	0	222,638	222,638	*	-	-
Priority Parking (SWL 324)	5,046	330,587	65%	142,116	76,072	218,187	54%	65.51	43.24	2,748,340	28%	1,705,390	289,061	1,994,450	18%	544.66	395.25
Priority Parking (Swl 322-i)	37,812	80,054	10%	0	52,836	52,836	8%	2.12	1.40	873,275	18%	488,025	126,714	614,739	5%	23.10	16.26
Priority Parking (Pier 33)		3,760	42%	0	2,482	2,482	42%	-	-	34,733	45%	0	22,927	22,927	45%	-	-
SUBTOTAL:		\$838,564	33%	\$314,529	\$238,921	\$553,450	30%	-	-	\$7,455,458	21%	\$4,262,382	\$999,814	\$5,262,196	13%	-	-
EXCURSIONS/TRANSPORTATION																	
Hornblower Yachts, Inc. (Pier 31 1/2)		2,450,377	3% (10)	3,123	143,899	147,023	3%	-	-	23,092,991	10%	37,090	1,348,485	1,385,576	10%	-	-
Hornblower Yachts, Inc. (Pier 3)		800,611	-26% (10)	18,432	56,270	74,703	-17%	-	-	10,107,259	8%	218,381	676,813	895,195	3%	-	-
SUBTOTAL:		\$3,250,988	-6%	\$21,556	\$200,170	\$221,725	-5%	-	-	\$33,200,250	9%	\$255,472	\$2,025,299	\$2,280,770	7%	-	-
OTHER																	
Ferry Boat Santa Rosa Partners		40,000	0%	4,732	0	4,732	3%	-	-	480,000	0%	56,488	0	56,488	3%	-	-
S. F. Pier 33, LLC (Makagon, Kira)	4,300	32,909	39%	6,465	1,623	8,088	39%	7.65	1.88	312,699	4%	76,943	5,059	82,002	14%	72.72	19.07
S. F. Waterfront Partners, Inc.		0	0% (11)	46,271	0	46,271	0%	-	-	5,396,579	5%	555,254	254,233	809,487	5%	-	-
SUBTOTAL:		\$72,909	15%	\$57,469	\$1,623	\$59,091	4%	-	-	\$6,189,278	5%	\$688,685	\$259,292	\$947,977	6%	-	-
TOTAL :	NORTHERN	\$5,670,893	3%	\$435,604	\$493,311	\$928,915	16%	-	-	\$61,881,128	7%	\$5,709,574	\$3,691,632	\$9,401,206	10%	-	-

(8) Business closed for renovation, re-open in Fall 2013.
 (9) Beginning Nov 2012, SWL 314 & Triangle lot are combined for revenue calculation; and Pier 45-Shed A is on a stand alone percentage base.
 (10) Data provided for reference only, percentage rent is off-set @ 70% by Tenant Improvement allowance as per sec. 5.7 (a) of the lease.
 (11) Quarterly reporting on rent revenues. Percentage rent is off-set by rent credit as per sect. 2.5 of the lease.

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