

PORT OF SAN FRANCISCO :

MONTHLY SALES & RENT REPORT

TENANT	AREA (GLA)	2013								LAST -12- MONTHS (August '12 - July '13)							
		SALES	% Change (Over Prior Yr)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	% Change (Over Prior Yr.)	Sales per Sq.Ft.	Rent per Sq.Ft.	SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Rent/ Sq.Ft.
RESTAURANTS - FULL SERVICE		FISHERMAN'S WHARF															
Alioto's	6,270	1,261,380	1%	16,249	65,741	81,990	1%	201.18	13.08	11,631,481	4%	194,988	561,060	756,048	4%	1855.10	120.58
Capurro's (formerly Mama Franceschi / Franceschi)	4,286	288,149	11%	6,000	13,450	19,450	11%	67.23	4.54	2,304,116	19%	72,000	83,529	155,529	19%	537.59	36.29
Castagnola's	9,107	0	-100% (12)	19,663	0	19,663	-16%	0.00	2.16	2,422,579	-6%	235,959	737	236,697	-2%	266.01	25.99
D & G Co.(Lou's Blue)	2,120	412,986	13%	12,653	15,224	27,877	*	194.80	13.15	2,684,964	* (13)	148,437	49,415	197,852	*	1266.49	93.33
Fisherman's Grotto #9	18,796	884,280	31%	27,175	30,303	57,478	31%	47.05	3.06	6,777,410	21%	326,098	115,549	441,647	14%	360.58	23.50
Nick's Lighthouse	2,238	521,032	-8%	2,258	31,609	33,867	-8%	232.81	15.13	4,938,827	-7%	27,097	293,929	321,026	-7%	2,206.80	143.44
Pompei's Grotto	4,140	302,173	4%	10,830	9,567	20,397	4%	72.99	4.93	2,514,670	-6%	129,957	42,859	172,816	-4%	607.41	41.74
Sabella & La Torre	2,236	540,137	-4%	2,407	32,702	35,109	-4%	241.56	15.70	5,294,434	2%	28,881	315,261	344,142	2%	2,367.81	153.91
Scoma's	12,421	1,491,682	-5%	20,106	76,890	96,995	-5%	120.09	7.81	15,393,964	0%	241,271	759,781	1,001,051	0%	1239.35	80.59
SFO Forecast, Inc.(Portco)	7,430	788,478	-2%	4,769	48,454	53,222	-2%	106.12	7.16	5,703,476	-4%	57,227	327,764	384,990	-4%	767.63	51.82
SFS39, inc. (formerly Franciscan Restaurant)	12,143	1,385,154	19%	25,577	69,603	95,181	20%	114.07	7.84	10,850,105	14%	306,930	428,947	735,878	15%	893.53	60.60
Tarantino's	7,153	306,504	-1%	11,921	8,002	19,923	-1%	42.85	2.79	2,669,272	-2%	143,053	35,510	178,563	-1%	373.17	24.96
SUBTOTAL:		\$8,181,955	0%	\$159,607	\$401,545	\$561,152	4%	-	-	\$73,185,298	5%	\$1,911,897	\$3,014,341	\$4,926,238	3%	-	-
OTHER FOOD & BEVERAGE																	
Boudin Properties, Inc.	19891	2,561,713	5%	41,667	117,368	159,035	116%	128.79	8.00	22,844,893	5%	339,580	420,338	759,918	18%	21.13	38.20
Boudin's Bakery & Café	4,400	337,540	23%	6,403	23,975	30,379	23%	76.71	6.90	2,173,438	14%	75,779	119,556	195,336	14%	493.96	44.39
Frances Chu (The Crab Station)	927	188,932	6%	943	11,338	12,281	6%	203.81	13.25	1,610,153	11%	11,314	93,345	104,659	11%	1736.95	112.90
Guardino's Souvenir & Gift	1,824	154,412	7%	1,199	9,489	10,688	5%	84.66	5.86	1,357,616	17%	14,390	80,049	94,439	15%	744.31	51.78
SUBTOTAL:		\$3,242,597	7%	\$50,212	\$162,171	\$212,383	77%	-	-	\$27,986,100	6%	\$441,063	\$713,289	\$1,154,352	16%	-	-
EXCURSIONS/TRANSPORTATION																	
Blue & Gold Fleet	59292	1,451,424	-9%	28,961	85,910	114,871	-8%	24.48	1.94	8,703,331	4%	347,536	352,099	699,635	3%	146.79	11.80
CUSA/GBL (Jefferson st.)		0	-100% (12)	6,323	0	6,323	0%	-	-	12,801	-85%	75,876	0	75,876	0%	-	-
Horizon Coach Lines(CUSA/GBL (Emb. st.)		0	-100% (12)	22,364	0	22,364	0%	-	-	79,344	-75%	268,369	0	268,369	0%	-	-
Abraham Pedicabs dba Cabrio Taxi		8,744	250%	200	674	874	250%	-	-	35,998	* (13)	2,400	1,839	4,239	*	-	-
Golden Gate Pedicab		9,274	84%	300	627	927	84%	-	-	61,076	34%	3,600	2,704	6,304	*	-	-
Henriquez, Reinaldo		422	54%	20	35	55	52%	-	-	2,771	-8%	240	135	375	-5%	-	-
Pedicab/K.Saggers		10,100	66%	240	770	1,010	66%	-	-	67,745	13%	2,880	3,910	6,790	13%	-	-
SUBTOTAL:		\$1,479,964	-10%	\$58,408	\$88,016	\$146,424	-6%	-	-	\$8,963,066	1%	\$700,901	\$360,687	\$1,061,588	2%	-	-
RETAIL SHOPS																	
Coast Marine & Industrial Supply	20,915	26,502	5%	10,094	0	10,094	0%	1.27	0.48	393,185	19%	121,132	0	121,132	0%	18.80	5.79
Frank's Fisherman's Supply	8,183	106,580	11%	3,583	7,075	10,658	11%	13.02	1.30	839,563	10%	42,995	40,963	83,958	10%	102.60	10.26
Hoppe, Arthur	10,413	506,183	3%	13,654	30,637	44,291	3%	48.61	4.25	3,375,053	3%	163,509	132,746	296,255	2%	324.12	28.45
Portco, Inc./ Safe Harbor (swl 302)		198,029	7%	9,741	7,587	17,328	7%	-	-	1,183,324	-3%	114,154	16,764	130,918	1%	-	-
SUBTOTAL:		\$837,294	5%	\$37,072	\$45,299	\$82,371	4%	-	-	\$5,791,125	3%	\$441,790	\$190,473	\$632,263	2%	-	-

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TENANT	AREA (GLA)	July 2013									LAST 12 MONTHS (August '12 - July '13)						
		SALES	% Change (Over Prior Yr)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	% Change (Over Prior Yr.)	Sales per Sq.Ft.	Rent per Sq.Ft.	SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Rent/ Sq.Ft.
OTHER																	
National Liberty Ship Memorial	5,223	114,430	36%	2,841	4,025	6,866	36%	21.91	1.31	659,594	65%	34,092	8,116	42,208	15%	126.29	8.08
S. F. Maritime Nat'l Park Assoc.	8,096	0	-100% (12)	6,461	0	6,461	0%	0.00	0.80	606,052	-6%	77,533	0	77,533	3%	74.86	9.58
S. F. Museum and Historical Society	9,406	105,530	17%	3,535	5,681	9,216	53%	11.22	0.98	793,060	21%	42,422	27,033	69,455	23%	84.31	7.38
SUBTOTAL:		\$219,960	-18%	\$12,837	\$9,706	\$22,543	28%	-	-	\$2,058,706	21%	\$154,047	\$35,149	\$189,196	12%	-	-
Pier 39																	
The Bay Institutes (formerly Aquarium of the Bay)		0	0% (14)	41,667	1,140	42,807	0%	-	-	33,168,059	12%	500,000	2,784,382	3,284,382	13%	-	-
		0	0% (14)	7,607	0	7,607	0%	-	-	9,195,576	3%	91,278	276,544	367,822	3%	-	-
SUBTOTAL:		\$0	0%	\$49,274	\$1,140	\$50,414	0%	-	-	\$42,363,635	10%	\$591,278	\$3,060,926	\$3,652,204	12%	-	-
TOTAL : FISHERMAN'S WHARF		\$13,961,770	0%	\$367,410	\$707,875	\$1,075,286	12%	-	-	\$160,347,930	6%	\$4,240,977	\$7,374,864	\$11,615,841	7%		
TOTAL PORT		\$23,954,441	-4%	\$1,517,474	\$1,531,066	\$3,048,540	18%			\$298,122,764	3%	\$15,962,576	\$14,214,561	\$30,177,137	5%		

12 MONTH SUMMARY

\$ IMPACT

	CENTRAL & SOUTHERN		NORTHERN		FISHERMAN'S WHARF		- TOTAL PORT -	
	Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port
CURRENT "YEAR" ->	\$76,060,664	\$9,291,634	\$61,714,170	\$9,269,662	\$160,347,930	\$11,615,841	\$298,122,764	\$30,177,137
PRIOR "YEAR" ->	\$82,001,281	\$9,380,590	\$56,810,318	\$8,508,703	\$150,943,925	\$10,844,854	\$289,755,524	\$28,734,147
CHANGE ->	-7% (\$5,940,617)	-1% (\$88,956)	9% \$4,903,852	9% \$760,959	6% \$9,404,005	7% \$770,986	3% \$8,367,240	5% \$1,442,989

(12) July 2013 sales unavailable.
 (13) Insufficient data for comparison.
 (14) Quarterly reporting on rent revenues.

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RESTAURANTS - FULL SERVICE		CENTRAL & SOUTHERN															
Ferry Plaza Limited Partnership		26,960	-7%	16,509	0	16,509	0%	-	-	326,466	-39%	198,106	0	198,106	*	-	-
Golden Bear Restaurant /Mission Rock		293,707	* (1)	15,841	4,719	20,560	*	-	-	2,201,764	* (1)	126,727	29,168	155,895	*	-	-
Java House, LLC		19,657	-5%	2,624	0	2,624	0%	-	-	213,504	16%	31,489	0	31,489	0%	-	-
JMA Waterfront Properties LLC		0	0% (2)	18,333	0	18,333	10%	-	-	1,352,737	13%	209,997	58,975	268,972	9%	-	-
The Ramp Restaurant		301,896	-5%	7,144	6,323	13,467	0%	-	-	3,011,700	10%	84,002	46,657	130,659	2%	-	-
Red's Java House	772	87,407	-3%	1,351	4,767	6,118	-3%	113.22	7.93	852,531	1%	16,212	43,467	59,679	1%	1104.31	77.31
Sinbad's	8,528	172,485	6%	21,923	0	21,923	3%	20.23	2.57	1,918,426	19%	261,887	0	261,887	3%	224.96	30.71
Sitting By, Inc. dba Hivive	1,937	191,726	17%	6,123	7,298	13,421	17%	98.98	6.93	1,971,523	17%	72,785	65,220	138,005	17%	1017.82	71.25
SUBTOTAL:		\$1,093,839	40%	\$89,848	\$23,107	\$112,955	28%	-	-	\$11,848,652	35%	\$1,001,205	\$243,487	\$1,244,692	20%	-	-
PARKING																	
China Basin Ball Park Co. (Lot A)- Parking	619,317	772,765	37% (3)	365,650	212,308	577,958	40%	1.25	0.93	5,266,989	2%	2,442,597	1,703,586	4,146,183	10%	8.50	6.69
China Basin Ball Park Co. (Lot A)- Spcl Event		0	0% (3)	0	0	0	0%	-	-	50,920	* (1)	0	0	0	0%	-	-
Imperial Parking Inc. (Pier 26/28)		16,072	* (1)	0	10,608	10,608	*	-	-	122,108	* (1)	0	80,590	80,590	*	-	-
Imperial Parking Inc. (Piers 30/32))		0	-100% (4)	0	0	0	-100%	-	-	102,545	-93%	0	67,680	67,680	-93%	-	-
Imperial Parking Inc. (SWL #330)	101,471	167,925	32%	40,887	69,944	110,830	32%	1.65	1.09	1,309,137	24%	486,153	392,114	878,266	25%	12.90	8.66
Imperial Parking Inc. (TFB. & Illinois St.)		5,619	* (1)	0	3,709	3,709	*	-	-	53,335	* (1)	0	31,359	31,359	*	-	-
Imperial Parking Inc. (Port Bus Lot)	39,820	1,192	-94% (3)	0	0	0	0%	0.03	0.00	59,346	-61%	0	0	0	0%	1.49	0.00
Imperial Parking Inc. (pier 48)- Parking		223,543	61% (3)	0	0	0	0%	-	-	1,332,561	33%	0	0	0	0%	-	-
Imperial Parking Inc. (pier 48)- Spcl Event		0	* (3)	0	0	0	0%	-	-	135,500	* (1)	0	0	0	0%	-	-
SUBTOTAL:		\$1,187,117	31%	\$406,537	\$296,568	\$703,104	32%	-	-	\$8,432,442	-4%	\$2,928,750	\$2,275,328	\$5,204,077	-3%	-	-
OTHER																	
Pier 38 Maritime Recreation Center	283,800	0	* (5)	22,000	0	22,000	*	0.00	0.08	0	0%	264,000	0	264,000	0%	0.00	0.93
St.Francis Marine: S.F. Boat Works		198,011	-3%	14,288	12,647	26,935	0%	-	-	1,855,375	-12%	167,998	93,302	261,300	2%	-	-
Bay Native		12,838	35%	1,380	0	1,380	0%	-	-	222,514	* (1)	16,560	0	16,560	*	-	-
BAE Systems/San Francisco Drydock, Inc.	791,490	1,768,475	-52% (6)	87,500	0	87,500	11%	2.23	0.11	51,489,535	-15%	1,008,331	763,419	1,771,750	-6%	65.05	2.24
Sustainable Crushing Ventures, LLC		0	* (7)	44,105	0	44,105	0%	-	-	2,212,147	33%	529,254	0	529,254	0%	-	-
SUBTOTAL:		\$1,979,324	-50%	\$169,273	\$12,647	\$181,920	5%	-	-	\$55,779,571	-13%	\$1,986,143	\$856,721	\$2,842,864	-4%	-	-
TOTAL :	CENTRAL & SOUTHERN	\$4,260,280	-24%	\$665,657	\$332,322	\$997,979	25%	-	-	\$76,060,664	-7%	\$5,916,098	\$3,375,536	\$9,291,634	-1%	-	-

(1) Insufficient historical data for comparison.
 (2) Quarterly reporting on rent revenues.
 (3) Lease combines revenues from CBBP (lot A), Port Bus lot & P-48 lot for percentage rent calculation & consolidate under CBBP.
 (4) July sales unavailable due to lot is currently occupied by America's Cup until Dec 31, 2013.
 (5) July 2013 sales unavailable.
 (6) Percentage rent is due when YTD percentage rent @ 3.3% of Gross Sales is in excess of minimum rent per calendar quarter.
 (7) Quarterly reporting on rent revenues (with custom report period)

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RESTAURANTS - FULL SERVICE		Northern															
Blue Jeans Equities / Fog City Diner	7,627	0	-100% (8)	8,282	0	8,282	-62%	0.00	1.09	1,756,265	-48%	97,413	62,545	159,958	-30%	230.27	20.97
Pier 23 Cafe	4,835	631,943	31%	15,420	28,816	44,236	31%	130.70	9.15	4,893,975	18%	185,037	158,360	343,397	18%	1012.20	71.02
RGN Corporation/Butterfly Restaurant	6,772	228,325	25%	8,349	7,634	15,983	25%	33.72	2.36	2,169,876	0%	100,191	51,778	151,969	1%	320.42	22.44
Waterfront Restaurant	11,894	572,502	33%	10,000	12,175	22,175	24%	48.13	1.86	6,066,095	11%	120,000	121,982	241,982	8%	510.01	20.34
SUBTOTAL:		\$1,432,770	1%	\$42,051	\$48,625	\$90,676	5%	-	-	\$14,886,211	-2%	\$502,641	\$394,665	\$897,306	0%	-	-
PARKING																	
Central Parking (SWL #314)	29,917	152,569	23% (9)	52,273	0	52,273	-36%	5.10	1.75	1,401,906	34%	627,274	85,953	713,227	0%	46.86	23.84
Central Parking (Triangle lot)		247,896	12% (9)	120,140	91,891	212,032	46%	-	-	1,995,667	7%	1,441,694	210,146	1,651,840	*	-	-
Central Parking (Pier 45-the shed)		53,617	7% (9)	0	35,387	35,387	7%	-	-	330,828	3%	0	218,347	218,347	*	-	-
Priority Parking (SWL 324)	5,046	367,825	74%	142,116	100,649	242,764	71%	72.89	48.11	2,618,593	22%	1,705,390	212,989	1,918,378	14%	518.94	380.18
Priority Parking (Swl 322-i)	37,812	82,403	1%	48,802	5,583	54,386	1%	2.18	1.44	865,853	17%	585,626	25,076	610,703	5%	22.90	16.15
Priority Parking (Pier 33)		5,104	50%	0	3,369	3,369	50%	-	-	33,613	45%	0	22,187	22,187	*	-	-
SUBTOTAL:		\$909,413	31%	\$363,332	\$236,879	\$600,211	31%	-	-	\$7,246,459	18%	\$4,359,984	\$774,698	\$5,134,682	11%	-	-
EXCURSIONS/TRANSPORTATION																	
Hornblower Yachts, Inc. (Pier 31 1/2)		2,448,922	7% (10)	3,123	143,812	146,935	7%	-	-	23,018,531	11%	36,994	1,344,114	1,381,108	11%	-	-
Hornblower Yachts, Inc. (Pier 3)		868,378	-1% (10)	18,432	59,929	78,362	3%	-	-	10,382,937	17%	217,980	693,015	910,996	8%	-	-
SUBTOTAL:		\$3,317,300	5%	\$21,556	\$203,741	\$225,297	6%	-	-	\$33,401,468	13%	\$254,975	\$2,037,129	\$2,292,104	10%	-	-
OTHER																	
Ferry Boat Santa Rosa Partners		40,000	0%	4,732	0	4,732	3%	-	-	480,000	0%	56,342	0	56,342	3%	-	-
S. F. Pier 33, LLC (Makagon, Kira)	4,300	32,909	39%	6,465	1,623	8,088	39%	7.65	1.88	303,453	-2%	76,305	3,436	79,741	9%	70.57	18.54
S. F. Waterfront Partners, Inc.		0	0% (11)	46,271	0	46,271	0%	-	-	5,396,579	5%	555,254	254,233	809,487	5%	-	-
SUBTOTAL:		\$72,909	15%	\$57,469	\$1,623	\$59,091	4%	-	-	\$6,180,032	5%	\$687,901	\$257,669	\$945,570	6%	-	-
TOTAL :	NORTHERN	\$5,732,392	7%	\$484,407	\$490,868	\$975,275	20%	-	-	\$61,714,170	9%	\$5,805,501	\$3,464,161	\$9,269,662	9%	-	-

(8) Business closed for renovation, re-open in Fall 2013.
 (9) Beginning Nov 2012, SWL 314 & Triangle lot are combined for revenue calculation; and Pier 45-Shed A is on a stand alone percentage base.
 (10) Data provided for reference only, percentage rent is off-set @ 70% by Tenant Improvement allowance as per sec. 5.7 (a) of the lease.
 (11) Quarterly reporting on rent revenues. Percentage rent is off-set by rent credit as per sect. 2.5 of the lease.

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