



**Port of San Francisco  
REQUEST FOR QUALIFICATIONS**

**AS-NEEDED HAZARDOUS WASTE DISPOSAL & MARINE VESSEL SALVAGE, AND RELATED PROFESSIONAL SERVICES  
RFQ QUESTIONS AND ANSWERS**

1. List of qualified subcontractors and vendors utilized throughout the previous contract year(s) in the County of San Francisco for this contract?

**ANSWER: While previous contracts did not include marine vessel salvage services, the Port's latest as-needed hazardous waste disposal contracts were awarded to Eagle Environmental & Construction and Environmental Logistics. Eagle Environmental listed PSC, LEEG & Company, and Environmental Innovations Corporation as their subcontractors. Environmental Logistics subcontractors were ECO Bay Services and MCD Trucking.**

2. Annual spend, past four (4) years, for each of the Incumbent contracts?

**ANSWER: The Port paid \$320,000 to the incumbent firms over the past four years with an average rate of \$40,000 per contract.**

3. Bid due-date extension? (Per information shared during PreBid Meeting/Site Walk – we were informed RFP would be extended for one (1) week: due 04/12/19, 2:00pm. Is this still the case, and if so, will an addendum be posted?)

**ANSWER: The Port is extending the proposal deadline to 2:00 PM on Wednesday, April 17, 2019. An addendum is posted.**

4. Clarify percent (%) LBE requirement? (Verbal information given during the PreBid Meeting/Site Walk informed of a LBE requirement of five percent (5%); however, the RFQ p. 2, Appendix H, states a requirement of ten percent (10%). Please clarify which is the correct percent (%) requirement bidders are to meet to remain compliant with contract requirements?

**ANSWER: The LBE subcontracting requirement for this contract is 5%.**

5. Confirm our understanding that if respondent meets 6.75% of the LBE requirements for this contract then they are exempt from conducting good faith outreach requirements.

**ANSWER: The Contract Monitoring Division (CMD) confirms that if the proposer lists an LBE commitment of 6.75% they are exempt from conducting the RFQ's good faith outreach requirements. Proposers listing a 6.75% LBE subcontracting commitment will be obligated to meet their commitment at the end of the contract term.**

6. Clarify the following: "LBE" refers to small and micro-LBEs only, unless the solicitation allows for SBA-LBE subcontractors to count towards the LBE participation requirement.

**ANSWER: LBE refers to Contract Monitoring Division certified small and micro –LBE firms only. Under special circumstances the Director of CMD may permit the use of SBA-LBEs to meet the LBE subcontracting requirement. SBA-LBEs may not be used to meet the LBE subcontracting requirement for this opportunity.**

7. Provide value/spend for the last 2 years, broken down by type of work (i.e Transportation and disposal of hazardous waste, lab packing, Marine vessel salvage, over the water work, ER's).

**ANSWER: The Port spends approximately \$50,000/year on vessel salvage services per year. Hazardous Waste disposal services average approximately \$75,000 annually.**

9. Please provide size and location for average vessel recovery.

**ANSWER: Contracted vessel salvage response capabilities are for vessels between 25ft – 80ft, (aligned with our berth sizes). Recent responses included vessels on average of 40ft. Vessel salvage may take place along Port property from Aquatic Park to Hunter's Point. Frequently, vessel salvaging occurs at Hyde Street/Fisherman's Wharf Harbors and South Beach Harbor.**

10. For Appendix B-Sample Template for Fee Proposal, confirm providing our rate sheet for services is sufficient and form does not need to be completed.

**ANSWER: Providing a rate sheet is sufficient for proposal submission. The Port may ask for and negotiate specific prices for additional services after contract award.**