

Informational Presentation

Port's Maritime Portfolio FY24

Item 14A

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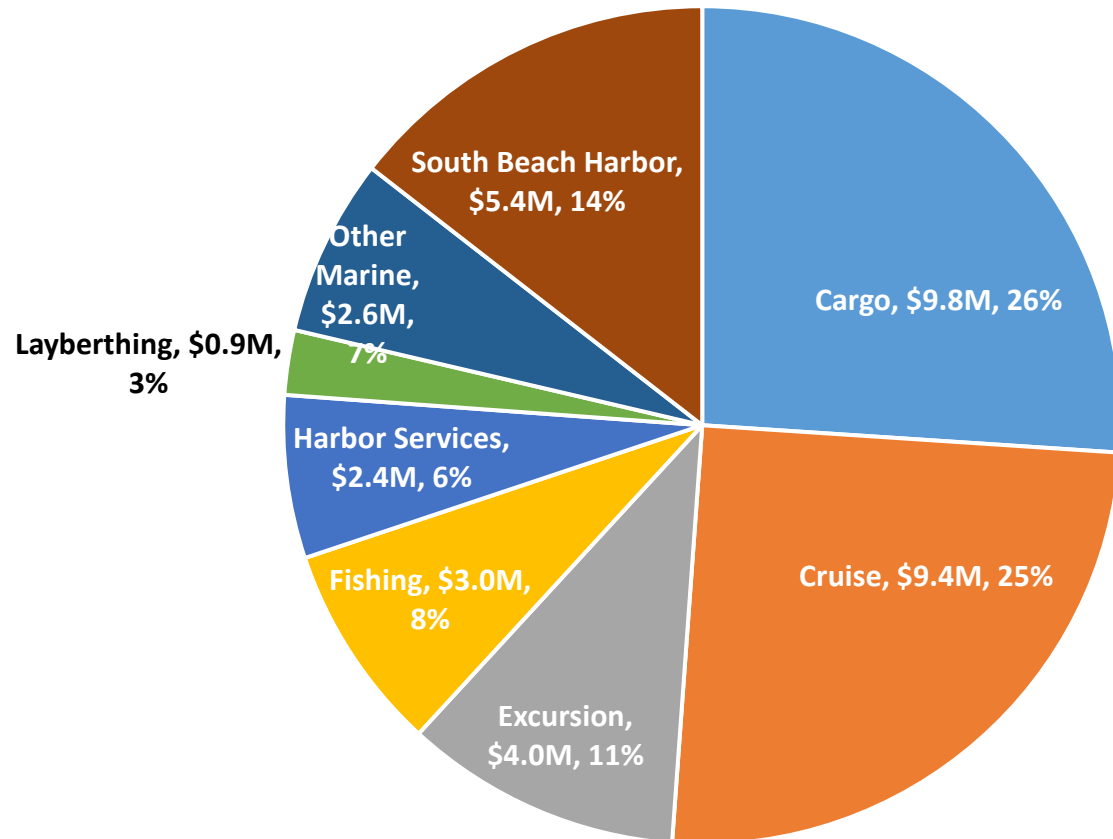




Strategic Plan

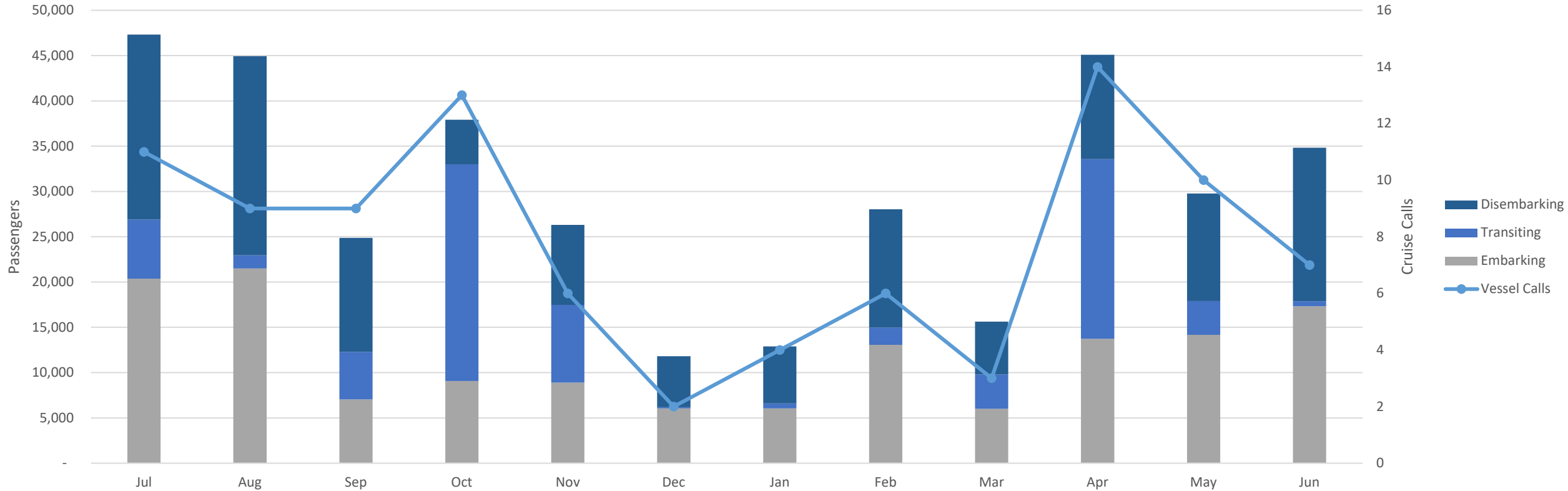
- **Cargo** - Maximize cargo opportunities at the deep-water cargo terminals.
- **Cruise** - Evaluate facilities to support the Port's expanding cruise business.
- **Pier 68 Shipyard** - Identify maritime opportunities for revitalizing select parcels at the Shipyard.
- **Piers 80-96 and Backlands** - Pursue Federal and State grants to investigate site improvements to increase leasing ability by 2025.
- **Commercial Fishing Industry** - Preserve and enhance commercial fishing at Fisherman's Wharf and Hyde Street Harbor.
- **Water Transportation** - Expand the Port's water transit system and promotion of water transit.

FY24 Total Maritime Revenue, By Industry



Maritime Revenue by Industry

FY2024
Passenger Count & Cruise Calls



Cruise

- FY24 The Port of San Francisco hosted 94 Cruise Calls
- FY24 363,000 passengers transited the Port of San Francisco's cruise terminals
- FY24 generated approximately \$6.9M in passenger revenue
- Port staff and the Port's cruise terminal operator, Metro Cruise, successfully held cruise operations at four different Port Facilities



Near-Term Cruise Objectives

- Continue analysis of a viable second electrified cruise berth in the Southern Waterfront
- Implement capital improvements at the Pier 27 James R. Herman Cruise Terminal
- Continue to identify and implement operational efficiencies at Piers 35, 27, and 30-32





Pier 80 Cruise Operations

Crown Princess

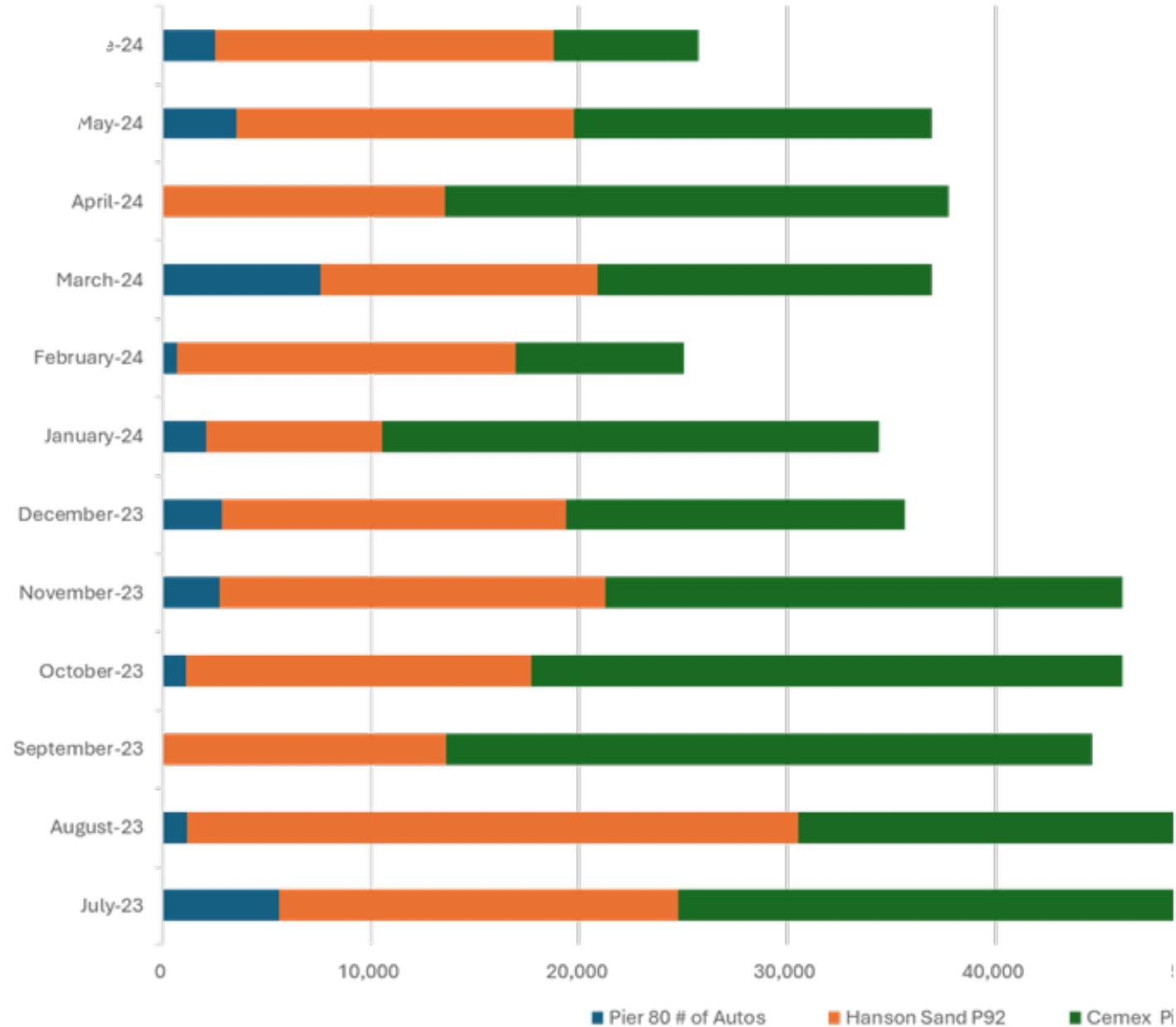
- Full Turn Operation
 - 4,050 Passengers Total
 - 1,551 Disembarked
 - 648 Transiting
 - 1,851 Embarked
- Facility Advantages
 - Ample Passenger Pick-up/Drop-Off Space
 - Direct Connections to I-80 & US101
 - Served by Muni T-Third Streetcar Line
 - Proximity to SFO
 - Supplemental shuttle service to Pier 39



Cargo

- Pier 80: Volume increase of 2.3% from the previous year
- FY24 Revenues increased due to interim activations at Pier 80
- Pier 92-94: Volume decrease of 34% from the previous year

Cargo Statistics 2024
(Tons)



Near-Term Cargo Objectives

- **Pier 80**
 - Market the facility for other cargo opportunities
 - Capital Improvements
 - Install new fender system – **Active**
 - Repair subsidence and draining systems
 - Activate select parcels at the facility with other maritime uses
- **Pier 92**
 - Negotiate a new long-term lease with dry-bulk operator Martin-Marietta – **Active**



Pier 68 Shipyard Near-Term Objectives and Interim Uses

■ Objectives

- Sale and or Disposal of the drydocks
- Create leasing opportunities that attract light maritime industrial uses
- Promote interim and long-term berthing
- Grow interim leasing revenues within 10% of the previous three-year average

■ Interim Uses

- Lay-berthing
- Fueling site of the zero-emission ferry *Sea-Change*
- Short-term lease with Silverado Marine Contractors
- Short-term lease with Royal Automotive Services
- SFPUC MOU - Power Offtake Agreement



Fisherman's Wharf / Hyde St. Harbor Near-Term Objectives

- **Capital Improvements**
 - Procurement of a new ice machine – **Active**
 - Reactivation of the fuel dock
 - Reactivation of Wharf J-9 - **Active**
 - Dredging - **Active**
- **Other Areas of Focus**
 - Improve essential harbor infrastructure and amenities
 - Explore the feasibility of a marina management software program
 - Improve harbor safety and security



Excursion / Water Transit Near-Term Objectives

- Restore public landing locations that were damaged by the 2023 winter storms
- Improve signage at Port operated landing locations for both water taxi and excursion operators
- Collaborate with water taxi operators to further promote along the water transit
- Ongoing engagement with WETA to expand ferry service to the Southern Waterfront



South Beach Harbor Near-Term Objectives

- **Capital Improvements**
 - Refuse management
 - Dredging -**Active**
 - Improve harbor safety and security
 - Improve harbor infrastructure and essential amenities - **Active**
- **Recreational Activities**
 - Multiple excursion operators
 - Spinout Fitness (water bikes)
 - SF Brew Boat



Equity

- South Beach Harbor Youth Sailing Program
- Sail GP Inspire Program
- Rising T.I.D.E.S. Mentor and Internship Program
- Pacific Northwest Ports Tour





Thank You