

Port of San Francisco – Pier 1 – San Francisco, CA 94111

Thursday, September 21, 11:30pm - 1:00pm Bayside Conference Room & via Zoom

Attendees:

1	Zac	Adami	Port of SF
2	Demetri	Amaro	Port of SF
3	David	Beaupre	Port of SF
4	Erin	Bilbo	Golden Voice
5	Mike	Bishop	Martin Marietta
6	Jennifer	Brown	NPU, Inc
7	Joe	Burgard	Red & White Fleet
8	Robert	Estrada	Inlandboatmen's Union
9	Patrick	Forrester	Port of SF
10	Chris	Gallup	City Cruises
11	Paul	Hendriks	Bay Delta
12	Tom	Howard	USS Potomac
13	Jordan	Langer	NPU, Inc
14	Tim	Le	Golden Voice
15	Lewis	Loeven	Fleet Week
16	Denise	Lum	Port of SF
17	Wendy	McArthur	Port of SF
18	Gabe	Mikulich	Port of SF
19	Joe	Monroe	Port of SF
20	ltzel	Monzon	Metro Cruise
21	Dominic	Moreno	Port of SF
22	Pat	Murphy	Blue & Gold
23	Joan	Saelee	Bay Delta
24	Marina	Secchitano	Co-chair
25	Anita	Yao	Port of SF

1. Welcome

• Self-introductions by all present.

2. Maritime Update (Dominic Moreno)

- <u>Beginning with Cruise Operations:</u> We are having a strong year in cruise even though cruise calls declined slightly from 115 to 103, with 29 ships due to arrive between now and the end of the Calendar Year with approximately 6 of days of Double Headers (both P27 and P35).
- The year's decline in calls from last year's record breaker is due to a shorter homeport season with Carnival Cruises and minor cancellations with Viking Cruises. Viking Cruises will be returning next year.
- Carnival and Princess homeports throughout the year. Port is in constant communications with the Cruise Lines to improve the cruising experience in San Francisco. We are grateful to our partners at Metro Cruise, ILWU, and the SF Bar Pilots for supporting our growth and continued success with one of primary business lines.
- <u>Turning to Cargo:</u> We have surpassed our volumes at Pier 80 from the previous year but are still at the low end. We finished the fiscal year with approximately 25,000 units. Port Maritime is working closely with Pasha Automotive Services, our Pier 80 Terminal Operator, to identify and secure new cargo opportunities.
- While there has been a decline in cargo activity, our partnered efforts have been paying off with new and project cargo offloads, including a recent bulk carrier that needed to offload tons of edible oil so that the vessels drafts would reach Stockton. Again, we thank our partners at Pasha and the ILWU for your flexibility and continued support.
- At our Piers 90-96 complex, the volume on the aggregate side is driven by demand for construction in the city and we have not had a vessel for aggregate imports this calendar year at Pier 94.
- Port Staff is working with City Attorney's Office on a forthcoming lease renewal/negotiation with the current operator at Pier 94, Martin Marietta.
- In the world of Commercial Fishing, we are hoping for a November kick off to Dungeness Crab season with the goal of getting the fleet out on the grounds for Thanksgiving. In recent years, the migration of whales through the fishing grounds has delayed the opener – sometimes through January. We're hoping that with new technology there will be fresh crab on the market earlier than that. Fresh crab and the off the boats retail sales program are a known driver of foot traffic to the Wharf in the Winter months.
- Salmon season was cancelled last year by the California Department of Fish and Wildlife. This heavily impacts our commercial fishing community in San Francisco; however, retail fish sales are still ongoing with halibut and shrimp being the popular species right now.
- While not Maritime directly, I'd like to acknowledge the increased efforts that our new Emergency & Security team, led by Kyle Thomas has made in disrupting illegal vending in the Northern Waterfront. Kyle has pulled together City leadership including SFPD, DPW, DPH, and ABC to contribute to our clean, safe, and vibrant waterfront.

- Now on to the Shipyard, we had some interest in the purchase of the drydocks resulting from our initial request for offering or RFO. Since then, the Port has cancelled the original RFO for Drydock 2 and Drydock Eureka. Pursuant to RFO Section 6.M the Port has rejected all submitted bids, cancels the RFO without awarding a contract for disposition of either Drydock 2 or Eureka, and intends to reissue one or more solicitations applicable to Drydock 2 and/or Eureka, including different minimum bid requirements. Cancellation reflects the Port's conclusion that the cancelled RFO could not facilitate a mutually beneficial transaction that fulfilled the minimum bid requirements as required in the RFO. We are in the process of revising now. Once the process concludes, RFO 2.0 will be live, and we can move forward divesting the assets at the shipyard.
- Finally, there are a lot of exciting events coming up in the near future that are certain to bring many people to our waterfront. Two of them you will hear shortly

 the Portola Music Festival is back for its second year in a row and will host two days of Electronic Dance Music at Pier 80 on September 30 and October 1st. And of course, San Francisco Fleet Week will be back immediately following Portola with Ships arriving early October. In addition to these events, the City of San Francisco is preparing to welcome the Asian Pacific Economic Cooperative or APEC in November this weeklong event will host over 20 heads of states from economies around the Pacific. This will be a National Special Security Event or NSSE and impacts are expected. As the City and Port gets more information about the specific impacts yes, the Embarcadero will be closed for a full day we will facilitate communication out and wide.

3. San Francisco Fleet Week (Lewis Loeven)

- Fleet Week will run from October 1 10, 2023.
- The parade of ships will be on October 6, 2023.
- The air show will be from October 6 8, 2023.
- View the presentation under supporting documents.
- Fleet Week Website: <u>https://fleetweeksf.org/</u>

4. Portola Music Festival (Jordan Langer)

- The Portola Music Festival will be back for the 2nd time at Pier 80.
- It will be held on September 30 October 1, 2023.
- View the presentation under supporting documents.

5. Forward Calendar:

• MCAC meeting dates schedule in 2023 (third Thursday, every other month): MCAC meetings are held in person and virtually, unless otherwise noticed, and begin at 11:30am.

Due to the COVID-19 public health orders, this meeting will be held in person and by teleconference.