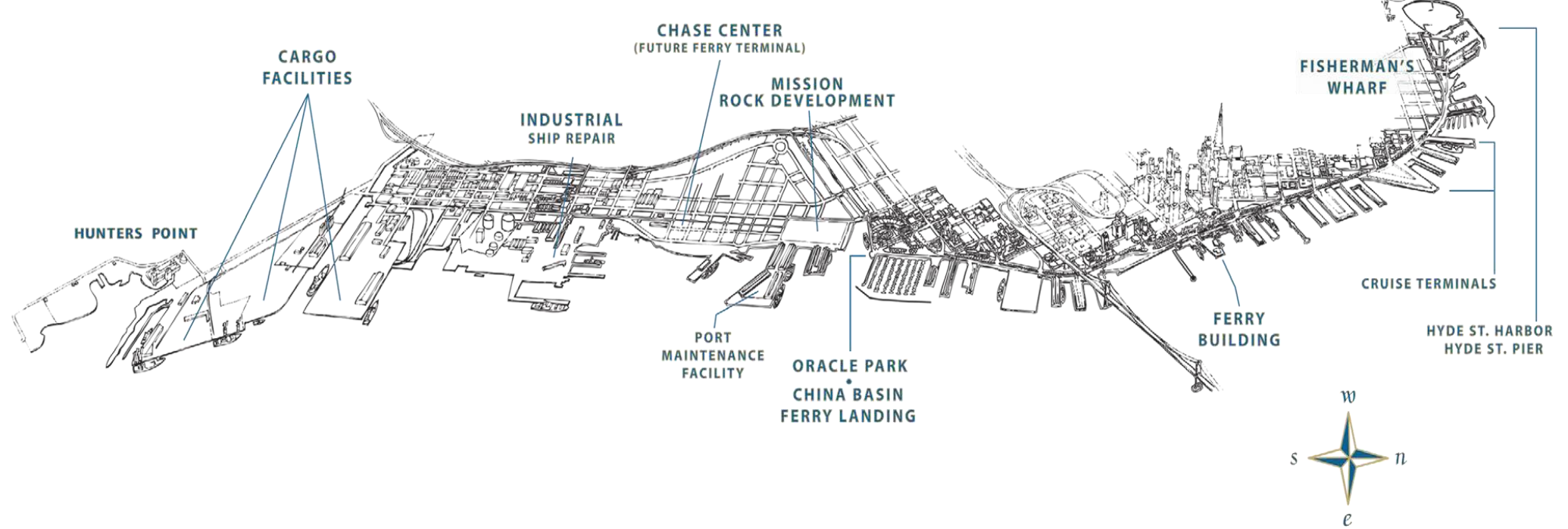




Andre Coleman,
Director of Maritime





Revenue by Maritime Industry

| INDUSTRY | % of TOTAL MARITIME REVENUE |
|--------------------|-----------------------------|
| CRUISE | 23% |
| CARGO | 23% |
| EXCURSION | 17% |
| SOUTH BEACH HARBOR | 15% |
| FISHING | 7% |
| HARBOR SERVICES | 5% |
| OTHER MARINE | 3% |
| LAYBERTHING | 3% |
| SHIP REPAIR | 0% |
| FERRY/WATER TAXI | 2% |
| Grand Total | 100% |



Cargo



Cargo

Current Objectives:

- Pasha - Pier 80
 - Export auto agreement
 - Market the facility for other cargo opportunities
 - Activate select spaces w/ short-term leases
- Martin Marietta – Piers 94 - 96
 - Execute a long-term lease agreement



Pier 68-70 Shipyard



Pier 68-70 Shipyard

Current Objectives:

- Shipyard asset disposition
- Explore opportunities for maritime growth and utilization of the shipyard
 - Marine exploration
 - Harbor services
 - MARAD



Hyde St. Harbor / Fisherman's Wharf



Hyde St. Harbor / Fisherman's Wharf

Current Objectives:

- Retail Fish Sales Policy
- Marina Management Program
- Capital Improvements



Excursion / Water Transit



Excursion / Water Transit

Current Objectives:

- Longer license terms for operators
- South Beach Harbor – Align landing fees
- Increase landing activity at Pier 15



Cruise



Current Objectives:

- Activation of Piers 30-32
- Identify and evaluate a secondary electrified cruise terminal



Other Maritime Activity

- Jeremiah O'Brien Relocation
- South Beach Harbor
 - Youth Sailing Program
- Switch Marine – *Sea-Change*
- Maritime Open House – Rising TIDES Intern Program
- Off-Shore Wind (AB 525)

An aerial photograph of a port terminal. In the foreground, a large container ship named "GLOVIS" is docked at a pier. The ship's deck is green and features a circular area labeled "WINCH ONLY". Behind the ship is a vast container yard filled with thousands of stacked shipping containers in various colors, primarily blue and white. To the right of the yard is a large, long warehouse with a corrugated metal roof. Another ship is docked at a pier to the right of the warehouse. The entire port area is situated on a waterfront with greenish water. A semi-transparent white box with the text "Thank You Questions?" is overlaid on the center of the image.

**Thank You
Questions?**