ATTACHMENT 2 PORT ACCOMPLISHMENTS 2016-2017

COMMUNICATIONS

- Coordinated a Free San Francisco Symphony Concert at Pier 27 Cruise Terminal Plaza, more than 5,000 people attended – July 2016
- Coordinated the Port/Pasha Welcome to Pier 80 Media event with Mayor Lee, more than 300 people in attendance

 August 2016
- Coordinated a Waterfront Tour of Port projects for new Civil Grand Jury members September 2016
- Coordinated the Olivia Tour media event at Pier 35 September 2016
- Executed press conference with Supervisor Peskin's Office, Port neighbor, environmentalist and District 3 resident regarding the Monofilament Recycling Station installment November 2016
- Conducted qualitative market research for the Seawall Resiliency Project, sea level rise and climate change, reached over 4,000 people January 2017
- Organized a Contract Opportunities Open House to increase outreach to small businesses regarding upcoming Port contracts, more than 180 people attended March 2017
- Executed a 1906 Earthquake photo exhibit at Pier 1 with the Bethlehem Shipyard Museum at Pier 70 April 2017
- Executed Blue Collar Green Water photo exhibit at Pier 1 to support Maritime Month May 2017
- Executed a groundbreaking media event with Mayor Lee for the Downtown Ferry Terminal Expansion Project May 2017
- Executed three (3) issues of the Port's digital magazine to engage over 4,000 Port stakeholders including Port tenants and City employees
- Conducted a SF Giants social media campaign that received over 41,000 impressions
- Conducted King Tides social media campaign that received over 28,000 impressions
- Conducted Infrastructure Week social media campaign that received over 8,700 impressions

ENGINEERING

- Increased awarded construction projects by 12% (from \$11 million to \$12.3 million, excluding the dredging contract) in Fiscal Year 2016 2017.
- Awarded four (4) Micro-LBE and one San Francisco First contracts in Fiscal Year 2016 2017. Eight of nine awarded contracts were to local businesses, all to promote living wage jobs by providing opportunities for local business enterprises.
- Based on the March 2016 Mission Bay Ferry Terminal Planning study, funds were appropriated and a contract was awarded in January 2017 for detailed design. The Port submitted all environmental permits and are in progress with the applicable agencies. 60% design is also completed. Stakeholder outreach was also initiated and continues. Based on a revised strategy, the terminal could be complete in February 2021. Finance also initiated efforts for securing funding -- targeting for early 2019
- Provided budgetary cost estimate data (based on new work by external consultants) to the Planning Division for efforts to update the Waterfront Land Use Plan. This work provides the basis for an economic study to determine land use values and provide backing data for revenue requirements to maintain the Port's infrastructure.
- Engineering coordinated several subconsultants to perform an inspection of the Eureka dry dock's hull, interior ballast compartments, and pontoon deck. The structural defects noted by the shipyard's consultants were confirmed and independent structural analysis confirmed that the defects had seriously degraded the dock's lifting capacity. Conceptual repairs were designed and priced out in order for Port management to understand the scope of work necessary to restore the dock to a useful capacity. This is critical information to the Port's effort to find a new operator for the Shipyard.
- The following M/E/P projects addressed many code compliance issues at Port facilities:
 - Pier 26, 28, & 33 Egressing Lighting Project. This project provides emergency egress lighting with battery back at the Pier 26, 28, & 33 shed space and apron access.
 - Pier 33 Fire Standpipe System. This installs permanent piping for fire fighters to pump water in to the standpipe system and have water available throughout the building for fire hoses.
 - Pier 35 CO monitoring System. This project provides carbon monoxide monitoring system with local alarm in lieu of exhaust system for Valet parking.
 - Pier 28 Fire Standpipe System (substantial completion July). This installs permanent piping for fire fighters to pump water in to the standpipe system and have water available throughout the building for fire hoses.
 - Pier 31 Security Hardening. This project provided emergency egress lighting with battery back at the Pier 31 north and south apron.

- Recertification of Pier 27 Shorepower. Shorepower was recertified and inspected to make sure the system is in good operating condition and complied with IEEE requirements for shorepower system.
- Recertification of Illinois Street Bridge. Perform monthly, quarterly, annual, inspection and maintenance of Illinois St Bridge and railroad controls. Recertified controls per FRA Standards.
- Contract 2774R: Pier 94 High Mast Lighting (substantial completion September). This project removed and replaced two (2) existing light poles M & N, and their associated light fixtures with LED fixture types.
- The following M/E/P projects upgraded Port facilities:
 - Pier 50 Shed A Restrooms. This project provided sewer, hot/cold water, code compliant exhaust, and lighting.
 - Pier 19 Electrical Service (substantial completion July). This project replaces existing Metal Halide light fixtures with new energy efficient LED light fixtures. Provided emergency egress lighting in the shed.
 Developed upgrades the 480V switchboard to accommodate future tenants by providing additional 500kW power for the Shed.
 - Contract 2773: SWL 321 Electrical Upgrade (substantial completion June). This project provided new electric service into Seawall Lot 321 (82 The Embarcadero, Lot 002), which included excavation across Front Street to the Northwest corner of the parking lot, installation of underground 3" conduit & wiring, and installation of new 10" x 20" electrical service pedestal.
- Restoration of electrical service after power failures (generator provided within a short period of time after an event) for the following facilities:
 - Restoration of Electrical service to Pier 70 after power failure. Due to winter storms, the Pier 70 Building 21 12KV switchgear faulted due to water intrusion. Port Engineering was instrumental in providing generator power during repairs and coordinated repairs of existing 12KV switchgear through SFPUC.
 - Restoration of electrical service to Piers 29, 29.5, 27, 33 after power failure. Port Engineering was
 instrumental in determining the cause of power failure and providing standby generator power during utility
 power failure. Once utility power was restored, Port Engineering coordinated the restoration of transfer from
 generator to utility power.
- Removed red-tagged status of Piers 29½ and 31 (Construction Contract No. 2762R, Pier 31 Roof & Structural Repair Project)
- Enhanced public safety at Piers 29½ and 31 with fencing and exterior lighting (Construction Contract No. 2780, Pier 31 Security Hardening Project)
- Enhanced public access to the waterfront on the North Apron at Pier 31 (Pier 31 Apron Repairs performed **by Port** Maintenance staff and SFDPW JOC)
- Continued critical asset preservation by awarding the 100,000 SF roof repair project at Pier 23 (Construction

Contract No. 2784, Pier 23 Roof Repair Project)

- Finalized roof repairs at Pier 80 providing dry storage in Sheds A & D
- Provided critical life safety improvements to historic piers with egress doors and passageways (Egress improvements at Pier 26, 28, 33 and 50 Shed A)
- Revitalized tenant restroom at Pier 50 Shed A to current code standards (collaboration between Port Engineering and Port Maintenance staff)
- Provided Architectural and ADA regulatory support for Planning and Permit projects (Pier 70 Orton, Pier 70 Forest City, Pier 19-23 feasibility studies, Jamestown at Pier 29, Prologis at Pier 1, Special events at AT&T Park)
- Engineering filled a vacant Full Engineering position with Matt Bell. Matt has been a valuable addition to the Facilities Group and has made significant contributions to the Facilities Assessment Team (FAT) program.
- Engineering hired Jonathan Roman to manage the Mission Bay Ferry Landing Project. Jonathan is performing very well at this position, and has taken over the management of two other engineering projects.
- Engineering hired Kathryn Purcell as its Environmental Planner IV. Kathryn has already made significant contributions to several projects within a relatively short period of time.
- Engineering hired Keven Masuda as a Project Manager III to manage infrastructure for major development projects including Mission Rock and Pier 70 developments.
- Engineering hired Steven Reel as a Project Manager III to manage the Seawall Resiliency Project.
- Quint Street Lead Reconstruction Project: Construction started and was completed on time and within budget for this FRA funded project to reconstruct the majority of the Union Pacific owned freight rail spur serving the Port. The Project also reconstructed 2 blocks of Quint Street, a street within Port jurisdiction that was severely deteriorated.
- Crane Cove Park: Construction of this major new GO Bond funded open space started in November of 2016 after a successful bidding and award process for Contract 1. The final design of the Contract 2, which includes the majority of the Park, was completed during this year.
- Seawall Resiliency Project: Completed and released the initial Earthquake Vulnerability Study of the Seawall. Developed a project roadmap with schedule, budget, and organization chart. Assisted in the formation of an executive steering committee and held the first 2 quarterly meetings. Assisted HR to hire staff including project manager, mayor's senior fellow, project administrator, and public relations officer. Worked with the USACE to develop the Federal Interest Determination for a CAP 103 Project and executed the Feasibility Cost Share Agreement for the study.

FINANCE & ADMINISTRATION

- Hired 72 people including appointment of a new Chief Operating Officer (Byron Rhett), new Chief Financial Officer (Katharine Petrucione), new Chief Harbor Engineer (Rod Iwashita), new Deputy Director of Real Estate and Development (Michael Martin), and new Deputy Director of Planning and Environmental (Diane Oshima)
- Completed a strategic assessment of the Port's legacy financial system in preparation for transition to the City's new PeopleSoft financial system. Collaborated with the Controller's Office to prepare for retirement of Oracle EBS and transition to PeopleSoft as of July 3, 2017.
- Implemented three stream recycling at Pier 1, which will ultimately result in the diversion of 80% of the building's waste from the landfill
- Increased public accessibility by introducing telephonic language translation services at the Port's public-facing customer service desks including Pier 1, South Beach Harbor and Hyde Street Harbor
- Completed FY '15-'16 financial audit on schedule with no adjustments and no findings
- Brought Port debt policy to Commission for approval
- Fitch and Standard and Poor's affirmed the Port's bond rating
- Updated the Port's Five Year Financial Plan, reflecting a strong financial outlook for the department
- Updated the Port's Ten Year Capital Plan, including the Seawall Resiliency Project on the City's GO Bond schedule for November 2018
- Participated in the Living Cities Accelerator Program in collaboration with the Mayor's Office, the Capital Planning Program and the Controller's Office, to develop equitable funding sources for the Seawall Resiliency Project
- Organized the Port's first Contracts Opportunity Open House to provide a networking opportunity to firms, large and small, from across San Francisco, to meet and collaborate on proposals for upcoming Port contracts

HOMELAND SECURITY

 Redesign of Public Safety structure which introduces more SFPD officers and 24/7 unarmed security to better serve tenants, residents, staff and visitors of the Port.

MAINTENANCE

Goal #5: Sustainability; Objective 3; Initiative 3 and 4

- Developed the Port of San Francisco Permits and Portwide Maintenance Program Best Management Practices (BMP) for pier repair work. Port staff trained on BMPs.
- Diesel fleet and equipment fueled by renewable diesel. All new diesel vehicles and equipment are specified for Tier 4 Final clean-air emissions regulations

Goal #5: Sustainability; Objective 4; Initiative 3

 All Port street trees have been catalogued through the City-wide tree mapping process, and can be viewed at urbanforestmap.org. The database includes: species; GIS; carbon dioxide stored to date; carbon dioxide removed annually; energy conserved; air quality improved; and storm water filtered. The database will be synchronized with the Port's GIS.

MARITIME

Maritime Division Accomplishments in Fiscal Year 2016-17

<u>Cargo</u>

- Pier 80
 - Finalized Terminal Management Agreement with Pasha Automobile Services
 - 15 vessel calls (compared to 8 vessel calls in prior Fiscal Year)
 - o 15,093 vehicles
- Piers 92 & 94
 - 1.7 million metric tons of bulk imports (10% increase over prior Fiscal Year) 1.2 million metric tons of bulk imports thru May 2017
 - \circ 12 vessel calls

<u>Cruise</u>

- 271,371 cruise passengers
- 77 vessel calls at Pier 27 and Pier 35

Fleet Week

• Successfully coordinated six military vessel calls and associated activities, drawing up to a million visitors

<u>Grants</u>

• Secured \$1.7 million grants from US Environmental Protection Agency (Diesel Emissions Reduction Act) and Bay Area Air Quality Management District for procurement of a low-emission locomotive

<u>Rail</u>

- Executed railyard expansion and lease extension with San Francisco Bay Railroad
- \$250k annual minimum guarantee rent and 3% annual fixed increase throughout the term of the lease
- Quint Street Lead Project completed

Foreign Trade Zone

• Finalized new Foreign Trade Zone agreement with Chevron USA refinery in Richmond, CA

Ferry, Excursion, and Water Taxi

- Commencement of Water Emergency Transit Authority (WETA) Downtown San Francisco Ferry Terminal Expansion Project
- Executed Memorandum of Understanding (MOU) with WETA for Mission Bay Ferry Terminal Planning
- 5,426,202 Ferry Passengers crossed Port of San Francisco and Golden Gate Ferry terminals in Calendar Year 2016 without incident
- Entered use agreements for new water taxi and excursion landings at Pier 15
- Coordinated NPS Alcatraz selection process resulting in Pier 31 agreement
- Negotiated new use agreements for commuter ferry (GGF) and charter ferry (Tideline) at DTFT Gate B

Financial/Asset Management System Implementation and Upgrade

• Performed user tests, identified issues and worked with implementation team to seek solution. Successfully

upgrade PropWorks to 8.3

• Multiple Maritime staff represented at Steering Committee, user acceptance tests and training for the F\$P

PLANNING & ENVIRONMENT

Reorganization to create the Planning & Environmental Division

• Integrate environmental sustainability and compliance and the land use, planning and regulatory approval process

Waterfront Plan Update

- Completed comprehensive orientation about the Port to support development of land use, transportation, resilience and environmental sustainability recommendations by the Waterfront Plan Working Group
- Produced video to educate about Port waterfront accomplishments and challenges that are being addressed in the Waterfront Plan Update, and to solicit public interest and participation in the public planning process
- In December of 2017, completed Part 2 of the Waterfront Land Use Plan, which included 150 policy
 recommendations in Land Use, Sustainability and Transportation, and will use the Winter and Spring of 2018 to
 complete Part 3, which includes updates to a public realm frameworks for the South Beach and Northeast
 Waterfront areas. Beginning in the summer of 2018, Port and City staff will work on drafting the update and
 initiating Environmental Review.

Pier 70 & Mission Rock (SWL 337)

- Completed CEQA Final EIR, SUD, and D4D in close coordination with OEWD, SF Planning Department, SFMTA, and City family for Forest City Pier 70 mixed use development project
- Work with State Lands on public trust swap to implement Forest City project
- Completed CEQA review, approvals and historic preservation design reviews to support rehabilitation of Orton Inc. 20th Street Historic Core Buildings
- Received Port Commission and Board of Supervisors unanimous approval of both the Pier 70 Forest City mixeduse project and the Mission Rock mixed-use project
- Completed approvals and implementation of first construction phase of Crane Cove Park

Port Leases and Projects- planning and regulatory approvals, and historic/architectural design review

- Pier 29 Bulkhead secured Board of Supervisors ENA
- Downtown Ferry Terminal Phase 2 secured project and permit approvals and management MOU's with WETA
- Mission Bay Ferry Terminal assisting regulatory permitting applications
- Lead inter-divisional coordination of maritime, real estate, environmental and community benefit improvements per the Pier 80-96 Maritime Eco-industrial Strategy
- Fabricated and installed Pier 27 wayfinding sign program
- Historic and architectural review and guidance services Pier 31-33 NPS Alcatraz; TZK Broadway Hotel; Downtown Ferry Terminal, Phase 2; Fisherman's Grotto;
- Staff management of Northeast Waterfront Advisory Group (NEWAG), Central Waterfront Advisory Group (CWAG), and Southern Waterfront Advisory Committee (SWAC), Waterfront Design Advisory Committee (WDAC)

Sea Level Rise and Resilience Planning

- Vulnerability assessments of Port facilities in support of the City's Sea Level Rise Action Plan
- Research and support of Waterfront Plan Working Group's Resilience Subcommittee and public meetings to develop policy recommendations environmental sustainability, resilience, and social equity
- Serve on the Port's Seawall Resiliency Project team, guiding community planning, coordination with Waterfront Plan Update, conceptual thinking about environmental protection and enhancement as key elements of the seawall project approach.

Environmental Sustainability and Compliance

- Secured grant funding and completed multi-million dollar Pier 70 "brownfield" investigation and remediation to protect human health and the environment, and facilitate approvals for Pier 70 Forest City project improvements
- Completed contaminated sediment investigation, remedial action planning, and regulatory approval of Crane Cove Park
- Lead the Port's solicitation and subsequent partnership with bay.org as the Tenant and Operator of The EcoCenter at Heron's Head Park, a vital community resource for environmental education and recreation in the Bayview Hunters Point Neighborhood
- Negotiated contaminated site cleanup and final regulatory closure of a waterfront site in the Fisherman's Wharf area to remove an on-going source pollution of the bay, allow safe re-use of the property, and execute a cost reimbursement with the primarily responsible polluter, ExxonMobil.

REAL ESTATE & DEVELOPMENT

REAL ESTATE

Property and Asset Management

- Amended the AMB Pier 1 Lease providing for a 15 year lease extension which increases near term participation rent to the Port, implements Sea Level Rise adaptation measures and retains Prologis worldwide headquarters and a corresponding \$10M in new improvements to Pier 1.
- Overseeing \$4M capital investment into Pier 19-23 infrastructure upgrades in conjunction with implementing a strategic leasing plan for the former America's Cup facility.
- Completed Transfer and Assignment of Master Lease with SF Waterfront Partners for Piers 1 ½ 5 to new owner resulting in additional \$6M of participation rent.
- Completed new lease for 5 parcels with innovative mentoring Joint Venture partnership between SP+ / Hyde Park. Partnership will generate approx. \$3M annually in net revenue to the Port.
- Secured PC / BOS approved terms for the long term retention of the Alcatraz Embarkation at Pier 31-33. NPS concessioners and partners will investment \$20 million into an expanded maritime facility, new public site improvements and a historic renovation of bulkhead buildings for a public café and interpretive retail / visitor center. The project is anticipated to generate \$53M in net present value revenue to the Port over the initial 30 year term.
- Renewed lease with WETA at Pier 9 with a key water transportation partner in the expansion of the Downtown Ferry Transportation Center.
- Coordinating the renovation, expansion and long term lease renewal with Red and White Fleet for the Pier 43 ½ maritime facility.
- Procured a lease with Queen's Café, an emerging San Francisco local business enterprise from the Bayview District, now expanding into its second location.
- Actively participated in Jefferson Street Public Realm Improvement Project Phase II by building community / Port tenant support and working with multiple City Agencies to ensure construction may commence immediately upon securing project funding.
- Coordinate and participate on the interdivisional team tasked with the fire code and life safety upgrades, utility and structural improvements projects for various piers and sheds.
- Act as conduit between Port and SFMTA in coordinating special traffic permit needs for contractors working on Crane Cove Park, Third Street Loop, Mission Bay Development infrastructure improvements, Robert Obayashi

apartment construction on Illinois, Lend Lease's hotel construction activities on 3rd and Channel Streets and the Bay Corridor Transmission & Distribution Phase 1 projects.

- Completed Permits to Enter required for infrastructure activities by MBDG on Mission Bay parcels P2/P8, P22, P19, Third Street Adjacent to Block 1, Mission Bay Streets/Rights of Way Surrounding Blocks 29 34 and P23, P24 and Parcel X4, including portions of South Street, Illinois Street and 16th Street
- Negotiated and prepared Maintenance Agreement between Port and East Street Ventures covering maintenance of the public access improvements required under the BCDC permit.
- Working to complete MOU between Port and RED covering use of property for a replacement parking lot for Mission Creek Harbor Association with upcoming development where the existing parking lot will become part of a new park.
- Negotiated license agreement with Mortenson Clark for dewatering activities associated with the Chase Center. The area is one of the "P" parcels within Mission Bay that will eventually be used by MBDG for a future park and therefore requires on-going communication between all parties to make certain access to MBDG can be given when required.
- Instituted a parking program at 401 TFB and Pier 50 Shed A (previously parking was free).
- Worked with Port Engineers & SFMTA to coordinate the SFMTA Illinois Street Loop project. Work is ongoing.
- Worked with SFPUC to prepare MOU for Embarcadero/Drum/Jackson Street Forced Main project. Was presented to Port Commission on 6/13/17. Anticipate that MOU will be completed in the next couple of weeks & work will start this fall. Proposed to be an 18 month project.
- Coordinating with Port Planning, PG&E & Affordable Storage to vacate Affordable space under SWL 349 in anticipation of PG&E remediation program.
- Worked with Port Engineers & SFPUC to design new sewer pump station & replacement of Amador Street main sewer. Anticipate that project will start this fall & take approximately 12 months to complete.
- Working with Port Planning & SFPUC on the Mariposa Street pump station replacement project. Plans are approximately 85% completed. Anticipate that project may start this fall.
- Worked with Port Engineer & Maintenance to get pier 30/32 properly illuminated.
- Worked with Port Permits, Maintenance, Engineers, Security and SFPD to resolve the homeless and security issues at the Pier 90 Grain Silos.
- Coordinated a "clean up" of unpermitted crushing activity on Carrol street. Unpermitted activity has ceased & site has been cleared.
- Converted proposed Beer Garden site at Illinois street into a Parking Lot which is anticipated to create approximately \$130,000 annual revenue to the Port.

- Continue to interface with Planning, Maintenance, tenants, WETA, BART and their contractors regarding issues related to various projects on and around Ferry Plaza and Pier 2 including the San Francisco Downtown Ferry Terminal Expansion Project and BART's upgrade of the air vent.
- Interfacing with interdivisional team and tenants at Pier 26 regarding the Pier 26 Fireboat Berth Project.
- Working on amending the MOU with SFMTA to allow for the addition of two kiosks on Port property. Port receives revenues based on approved percentage of rent schedule between SFMTA and Clear Channel.
- Interfacing with Accounting and Legal regarding issues related to the anticipated sale of the Ferry Building leasehold.
- Made Information Presentation to the Port Commission regarding the upcoming RFP for the retail opportunity at Pier 40 for restaurant. RFP is currently being prepared.
- Pier 22 ½ San Francisco Fire Department Station 35 Expansion Project. Interfacing with Planning and SFFD for the proposed expansion of the fire station at Pier 22 ½.
- Completed the jurisdictional transfer of Daggett Street from Port to RED that resulted in a payment of \$1.675 Million to the Port.

Leasing

- Completed 52 leases with an annual rental value of approximately \$6 Million.
- Established the bi-weekly Strategic Leasing Coordination Meeting.
- Port Commission approval of lease with IDEO, LP for space at Pier 26 Annex. Lease will generate an average of \$1.25M in rent annually.
- Port Commission and Board of Supervisor's endorsement of Term Sheet with Jamestown for the Pier 29 bulkhead.
- Completed Operating Agreement with Pasha Automotive for the Pier 80 Marine Terminal.
- Amended and Restated Lease with San Francisco Bay Railroad.
- Prepared for Commission approval Fiscal Year 2017-18 Monthly Rental Rate Schedule, Special Events and Monthly Parking Stall Rates.
- Completed 12 new leases and 17 casual landing agreements with Pier 40 tenants replacing outdated Redevelopment Agreements.
- Completed MOU with SFFD for expanded berthing of fireboats at Pier 26.
- Designed and implemented Interactive online Leasing and Special Event Applications.
- Completed Department of Elections Memorandum of Understanding for space at Pier 31.
- Completed restaurant Lease with East Street Ventures at Pier 48.5.

Special Events

- Completed Licenses for 74 special events that generated \$224,878 in revenues. Major special events included; 4th of July, S.F. Marathon, S.F. Symphony Concert, J.P. Morgan Corporate Challenge, Bridge to Bridge Run, Fleet Week, Sunday Streets, New Year's Eve and the AVP Open.
- Streamlined the special event permitting process for Giant's special events.
- Revised and updated guidelines and applications for special events which included a new ADA compliant, interactive application.
- Coordinated exercise class program for Port Champion Wellness Committee.
- Working with Metro on a 2-year license for special events at Pier 29.
- Port's Super Bowl 50 (February 6, 2016) special event's team worked together with City family to coordinate events along the Waterfront.

Finance and Lease Administration

- Joined the BOMASF/SFSU CREATE Internship Program, which endeavors to attract students to careers in commercial real estate. Real Estate has now successfully sponsored two interns from this program.
- Centralized statistical data and provided greater data reporting format to improve uniformity, readability and use (Rent Roll, Sales Report, Lease, Vacancy Repot and Parameter Rates).
- Rejoined SFPark and adopted Demand Responsive Pricing, which enhanced partnership and coordination with MTA regarding process and uniformity regarding metered parking on Port property.
- Completely overhauled the Port's Janitorial Services Contract for services to Port tenants and facilities.
- Furthered improvements to EXIGIS, which will reduce risk and increase compliance with tenant required insurance.
- Established the Interdivisional Parking/Transportation Working Group that set the ground work for a Port wide holistic approach to transportation demand management and parking.
- Increased Southern Waterfront parking stall utilization vacancy went from 8% in FY15 to 0% in FY17.
- Entered into new Towing Enforcement Contract, which increased Port's ability to enforce unauthorized parking on Port property.

DEVELOPMENT

• Endorsement of a Term Sheet for Teatro ZinZanni, hotel to be built on an existing parking lot at Broadway and The Embarcadero

- Selection of design-build team for the Pier 22½ Fireboat House project with Port's partners at DPW and Fire, potentially the first floating building at the Port, resilient to sea level rise and earthquake risk
- Endorsement of a Term Sheet with National Park Service, queuing up long-term agreements requiring more than \$25 million in investment in the Pier 31½ Alcatraz Landing site and securing the Alcatraz embarkation on Port property for decades to come
- More than \$60 million of private investment in six of Pier 70's very significant, historic structures
- Selection of affordable housing development team by Port's partners at MOHCD for a 100% affordable, 180-unit housing project at 88 Broadway, and In January 2018 completed the City's design review process.