

**Attachment 3:
Bid Worksheet & Scoring Concept for the Sale of Dry Dock #2 (DD2)**

All bid proposals to acquire DD2 will be scored using this scoring worksheet and rubric. Potential bidders should review this document and are encouraged to consider the individual scoring criteria and Port priorities described in this document before preparing a bid. Successful bidders will ensure their proposal responds to the scoring criteria and allows the proposal scoring panel to easily categorize the proposal using the evaluation metrics described below for each line item.

Port Goals

The Port prioritizes prompt removal of DD2 from its current berth with the least amount of repair and preparation work possible. The Port disfavors submerging and lifting (an “evolution”) DD2 at its present berth.

Evaluation

To input score for each line item, multiply the “W” weight by the appropriate characterization of the bidder’s response.

| | | | |
|-----------|--------------------------------------|---|---|
| No | Yes, but undesirable proposal | Yes, and desirable and/or feasible proposal with some operational detail | Yes, and highly desirable and/or feasible with detailed plan to accomplish |
| 0 | 1 | 3 | 5 |

I. Transactions (Purchase/Sale Agreement & Real Property Use Agreement)

A. Purchase and Sale Agreement

| | Total Possible Points | Earned Points | Subtotal |
|---|------------------------------|----------------------|-----------------|
| Intent to purchase Dry Dock 2 | 10 | | |
| Terms of Purchase | | | |
| Total Purchase Price | 40 | | |
| Down Payment/Deposit/Earnest Money | 35 | | |
| Accepts physical condition: as-is, where-is? | 20 | | |
| <i>Score discounts for specific Representations or Warranties requested (if any):</i> | (0 to -55) | | |
| When will the bidder propose legal ownership transfer? (Select only one) | | | |
| Immediately upon execution of agreement | 10 | | |
| Prior to commencing physical repairs of alterations | 8 | | |
| Upon removal from berth | 6 | | |
| Subtotal Score = | | | |

B. Real Property Agreement

| | Weighted Value | Bid Score (0-5) | Subtotal |
|---|-----------------------|------------------------|-----------------|
| Will execute real property agreement as published to continue berthing at Pier 68 upon ownership transfer | 30 | | |
| Agrees to commence berthing fee/pay rent effective six months after commencements of preparation operations | 15 | | |
| Agrees to seek and pay for all applicable permits for any/all over-water work and DD2 operations while at berth | 10 | | |
| Utilities (Select Only One of the Below) | | | |
| Agrees to directly contract for utility (electric and water) costs | 8 | | |
| Agrees to reimburse Port for electric/water utilities | 6 | | |
| Subtotal Score = | | | |

II. Operations Plan to Prepare DD#2 for Removal

A. Preparation Action/Operation

| | Weighted Value | Bid Score (0-5) | Subtotal |
|---|-----------------------|------------------------|-----------------|
| If required, willingness to pay for removing foilings from hull | 12 | | |
| Electrical plan for powering equipment during preparation | 10 | | |
| Exterior hull repairs | 8 | | |
| Use of American/local workers | 6 | | |
| Use of some foreign workers | 4 | | |
| Removal/shipping date | 12 | | |
| Subtotal Score = | | | |

B. Transport Action/Operation

| | Weighted Value | Bid Score (0-5) | Subtotal |
|--|-----------------------|------------------------|-----------------|
| Provided proforma service order with a semisubmersible line | 10 | | |
| Identified area in Bay deep enough for semisubmersible and DD2 | 8 | | |
| Dead ship tow to location for repairs and/or final destination | 6 | | |
| Subtotal Score = | | | |

C. Final Use/Disposition

| | Weighted Value | Bid Score (0-5) | Subtotal |
|--|-----------------------|------------------------|-----------------|
| Repair and/or repurpose for shipyard use | 10 | | |
| Disassemble and/or scrap for parts/ or value | 8 | | |
| Final destination in U.S.A. | 30 | | |
| Subtotal Score = | | | |

Free response to describe/explain scoring of final use/disposition use:

| Total Bid Score for DD2 | Subtotal |
|--|-----------------|
| Purchase and Sale Agreement Subtotal | |
| Real Property Agreement Subtotal | |
| Preparation Action/Operation Plan Subtotal | |
| Transport Action/Operation Subtotal | |
| Final Use/Disposition | |
| Total Score = | |