

## MEMORANDUM

November 9, 2023

## TO: MEMBERS, PORT COMMISSION

Hon. Kimberly Brandon, President
Hon. Willie Adams, Vice President
Hon. Gail Gilman
Hon. Ed Harrington
Hon. Steven Lee

## FROM:



SUBJECT: Request Approval of Updates and Clarifications to the Fiscal Year 2023-24 Parameter Rental Rate Schedule.

DIRECTOR'S RECOMMENDATION: Approve the Attached Resolution No. 23-50

## EXECUTIVE SUMMARY

On July 11, 2023, the Port Commission approved the FY 2023-24 parameter rents, establishing the current market rents for which Port staff is then able to enter into leases, licenses, and Memoranda of Understanding. Following a review of the Rental Rate Schedule (Exhibit A), it was noted that the rate for the office at Pier 26 and the interior office at Pier 50 was inadvertently omitted. This staff report updates the parameter rental rate schedule to address this omission and other minor corrections, defines Fleet Week for purposes of the special events fee waiver, and addresses the following queries by the Port Commission at the July 11 hearing: 1) how much revenue is generated by parameter rental rates compared to total revenue; and 2 ) what are the dollar values of the changes for those rates that are being adjusted.

## STRATEGIC OBJECTIVE

## Economic Recovery and Economic Growth

Increase the Port's leasing revenue to pre-COVID-19 pandemic levels and beyond by ensuring the Port generates market rate rents.

## BACKGROUND

The Parameter Rental Rate Schedule is one of several Port Commission directives and policies to address real property agreements in accordance with the Port's mission to manage its diverse real estate portfolio. The Port's management of its portfolio includes an obligation to charge market rent for its properties.

In 1993, the Port Commission delegated authority to the Executive Director to approve and execute: (i) leases, (ii) licenses and (iii) Memoranda of Understanding ("MOU") provided that the terms of these agreements do not fall below minimum parameter terms. These parameters include a schedule of minimum rental rates, incentives, and other adjustments for such agreements and locations listed in the Rental Rate Schedule that the Executive Director may execute without Port Commission approval action for each.

## RATE SETTING METHODOLOGY

Typically, the Port Commission reviews rates on an annual basis and enacts a new Parameter Rental Rate Schedule to reflect market conditions. Port staff reviews market data to create rent schedules suited for each of the Port's assets. The data used to establish rents comes from:

1. Third-party consultant data analysis: The Port retains a third-party consultant to review and analyze market conditions, review the Port's current monthly rate schedule and leasing incentives, and propose adjustments to rates or leasing incentives.
2. Port Leasing Activity, Accounts Receivable, and Sales Reports: Port staff reviewed Port leasing activity for the prior 3 years and used this data to assess current market conditions of the Port's unique spaces.

The rental rates established through this process make up approximately $20 \%$ of the total revenues generated from lease activity.

At the July 11, 2023 Commission meeting, Port staff presented market information that supported modification of certain rates and recommended the adjustment of the minimum rental rates to better reflect current market conditions and leasing tools to retain tenants and incentivize new leases. For those rates that were adjusted, the change was +/- 3\% which equates to $\$ 0.01-\$ 0.02$ per square foot for unpaved land to $\$ 0.05$ per square foot for office space and shed space.

The Port's current Parameter Rental Rate Schedule was adopted for Fiscal Year 20232024 (FY 23-24) on July 11, 2023. The Rental Rate Schedule did not include a rate for office space at Pier 26 and interior office space at Pier 50. In addition, spaces categorized as NNN offices at Pier 54, Pier 70, Building 11, and Pier 96 Administration Building are actually full service. These corrections along with the recommended rate for office at Pier 26 and interior office space at Pier 50 are shown in the redlined Parameter Rental Rate Schedule attached as Exhibit A.

## CLARIFICATIONS

## Specific Special Event Fee Waivers

There are several recurring Special Events/Uses that have strong maritime, trust benefit, and/or community connections to the Port of San Francisco and customarily have been given either a fee waiver or fee reduction by the Port Commission on an ad hoc basis. To streamline the administrative process and costs associated with preparing individual Port Commission agenda items for each event, the Port Commission approved recommended fees for several events, which included a 100\% License Event Fee Waiver for Fleet Week, and waivers to accommodate other City agencies or departments as part of its approval of the Parameter Rental Rate Schedule.

As approved, the waiver for "Fleet Week" does not define what events are covered by the waiver. At the recommendation of the Port's Maritime Division, the recommended waiver is being amended to define Fleet Week as civic/maritime events serving the Port's maritime mission with a direct link to maritime use, including the U.S. Navy, Coast Guard, Fleet Week organizing committee or such other maritime-based entity directly promoting its marketing of the Port of San Francisco as determined by the Port's Maritime Director.

## RECOMMENDATION

Port staff recommends that the Port Commission approve the attached resolution approving the Parameter Rate Rent Schedule comprised of Amended Fiscal Year 2023-24 Monthly Rental Rates Schedule, Monthly Parking Stall Rates, and Special Event Rates, attached hereto as Exhibit A. If approved, the new rates will be retroactive to August 1, 2023.

Prepared by: Kimberley Beal, Acting Deputy Director Real Estate and Development

Attachments: Exhibit A - Redlined Amended Fiscal Year 2023-24 Monthly Rental Rates Schedule, Monthly Parking Stall Rates and Special Event Rates

Exhibit B - Memorandum dated July 7, 2023 pertaining to the Fiscal Year 2023-24 Parameter Rate Rent Schedule

## PORT COMMISSION CITY AND COUNTY OF SAN FRANCISCO

## RESOLUTION NO. 23-50

WHEREAS, By Resolution No. 93-127, adopted September 8, 1993, and as amended by Resolution 93-135, the Port Commission authorized the Executive Director to approve and execute certain transactional documents such as leases and licenses that conform to all of the parameters set forth in those Resolutions as amended (the "delegated authority"); and

WHEREAS, Port staff has delegated authority to enter into leases, licenses, and Memorandums of Understanding with rents that conform to the applicable Monthly Rental Rate Schedule, Monthly Parking Stall Rates, and Special Event Rates (collectively, Parameter Rates) as adopted and amended periodically by the Port Commission (last amended Resolution No. 23-36 for the fiscal year 2023-24); and

WHEREAS, The approved Parameter Rates for Fiscal Year 2023-24 do not include a rate for office space for Pier 26 and interior office space for Pier 50; and

WHEREAS, Fleet Week was not defined in the approved Parameter Rates for Fiscal Year 2023-24; and

WHEREAS, Office space at Pier 54, Building 11 at Pier 70, and the Administration Building at Pier 96 are miscategorized on the Parameter Rate Schedule as NNN Class C office; and

WHEREAS, Based on its review, Port staff has determined that the proposed Parameter Rates represent the fair market value rent as defined in Section 23.2 of the SF Administrative Code ("Market Rent" shall mean the most probable rent that real property should bring in a competitive and open market reflecting all conditions and restrictions of the property agreement); and

WHEREAS, As further detailed in this Resolution, Port staff recommends approval of the Revised Fiscal Year 2023-24 Parameter Rates, setting rental rates for office, shed, and land space, color curbs, telecommunication sites, monthly parking stalls, and special event rates; now, therefore be it

RESOLVED, That the Port Commission hereby approves and adopts the Revised Fiscal Year 2023-24 Monthly Rental Rate Schedule, Parking Rate Schedule, and Special Events Rates (Parameter Rates) as described, effective as of August 1, 2023, to be implemented by Port staff in connection with the new and existing delegated authorities as described in the Memorandum dated July 7, 2023, accompanying this resolution; and be it further

RESOLVED, That the Port Commission finds that the Revised Fiscal Year 2023-24 Monthly Rental Rate Schedule, Monthly Parking Stall Rate Schedule, and Special Events Rates (Parameter Rates) are equivalent to "Market Rent" as defined in Section 23.2 of the SF Administrative Code; and be it further

RESOLVED, That Port staff shall continue to provide the Port Commission, within thirty days following each calendar month, a summary of executed leases, licenses, and Memoranda of Understanding for that month.

I hereby certify that the foregoing resolution was adopted by the Port Commission at its meeting of November 14, 2023.

Secretary

## EXHIBIT A

## Fiscal Year 2023-24 Monthly Rental Rates Schedule, Monthly Parking Stall Rates and Special Event Rates

See attached for parameter lease rate tables.
For each property, the Parameter Rental Rate Schedule provides a range of rents on a gross basis and a net effective basis. The gross basis, entitled Minimum Initial Lease Rental Rates, represents the market rent range for the first year of the lease. The net effective basis, entitled Minimum Net Effective Rental Rates, represents the net effective rent calculated and applied over the lease term after rent credits for flooring and wall coverings are amortized over the term of the lease. The Port Commission has previously approved the application of rent credits for flooring and wall coverings.

Port staff has the authority to issue tenant improvement allowances for floor and wall coverings if those credits do not result in the net rent over the term of the lease falling below the Minimum Net Effective Rental Rates found in the Rental Rate Schedule.


| Full Service Office - Class C Rates |  | FY 23/24 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sub-Area | Location Type | Monthly Rental Rate Range PSF |  |  | Monthly Net Eff. Rental Range PSF* |  |  |
| Ferry Plaza | Ag. Building Interior | \$ 1.75 |  | \$ 2.00 | \$ 1.31 | - | \$ 1.50 |
| Ferry Plaza | Ag. Building Window | \$3.75 |  | \$ 4.05 | \$ 2.81 | - | \$ 3.04 |
| China Basin | 401 Terry Francois | \$ 3.60 |  | \$ 4.05 | \$ 2.70 | - | \$ 3.04 |
| China Basin | Pier 54 Office | \$ 1.95 |  | \$ 2.50 | \$ 1.46 | - | \$ 1.88 |
| Southern Waterfront | Pier 70, Building 11 "Noonan Bldg" | \$1.20 | - | \$ 1.50 | \$ 0.90 | - | \$ 1.13 |
| Southern Waterfront | 501 Cesar Chavez | \$1.60 | - | \$ 2.00 | \$ 1.20 | - | \$1.50 |
| Southern Waterfront | Pier 96 Admin. Bldg. | \$ 1.70 |  | \$ 1.95 | \$ 1.28 | - | \$ 1.46 |


| Office NNN - Class B Rates |  | FY 23/24 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sub-Area | Location | Monthly Rental Rate Range PSF |  |  | Monthly Net Eff. Rental Range PSF* |  |  |
| NE Waterfront | Roundhouse Plaza-RH 1 | \$ 4.00 |  | \$ 4.65 | \$ 3.00 |  | \$ 3.49 |
| NE Waterfront | Pier $3311 / 2$ North | \$3.50 |  | \$ 4.05 | \$ 2.63 |  | \$3.04 |
| NE Waterfront | Pier 33 Bulkhead Bldg. | \$ 3.50 |  | \$ 4.05 | \$ 2.63 |  | \$ 3.04 |
| NE Waterfront | Pier 35 Bulkhead Bldg. | \$3.50 | - | \$4.05 | \$ 2.63 |  | \$ 3.04 |
| NE Waterfront | Pier 9 Bulkhead Bldg. | \$ 4.25 |  | \$4.90 | \$ 3.19 |  | \$3.68 |
| NE Waterfront | Pier 9 Pier Office | \$ 4.25 | - | \$ 4.90 | \$ 3.19 | - | \$3.68 |
| South Beach | Pier 26 Annex Bldg. | \$3.25 | - | \$3.75 | \$ 2.44 | - | \$ 2.81 |


| Office NNN - Class C Rates |  | FY 23/24 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sub-Area | Location | Monthly Rental Rate Range PSF |  |  | Monthly Net Eff. Rental Range PSF* |  |  |
| Fishermen's Wharf | 490 Jefferson St. | \$3.00 | - | \$ 3.50 | \$ 2.25 |  | \$ 2.63 |
| Fishermen's Wharf | SWL 302, Building 3-2nd Floor Office | \$ 1.50 |  | \$2.06 | \$ 1.13 | - | \$ 1.55 |
| Fishermen's Wharf | SWL 302 Building 6-2nd Floor Office | \$3.00 |  | \$3.50 | \$ 2.25 | - | \$2.63 |
| NE Waterfront | Pier $291 / 2$ | \$ 2.00 |  | \$ 2.75 | \$ 1.50 | - | \$ 2.06 |
| NE Waterfront | Pier 29 Annex "Beltline" Bldg | \$ 2.25 |  | \$2.75 | \$ 1.69 | - | \$ 2.06 |
| NE Waterfront | Pier 35 Interior Office | \$2.25 |  | \$2.75 | \$ 1.69 | - | \$2.06 |
| NE Waterfront | Pier 23 Bulkhead Bldg. | \$2.00 | - | \$2.50 | \$1.50 | - | \$ 1.88 |
| South Beach | Pier 26 Bulkhead Bldg. | \$2.50 |  | \$ 3.00 | \$ 1.88 | - | \$ 2.25 |
| South Beach | Pier 26 Interior Office | \$ 2.25 |  | \$ 2.75 | \$ 1.69 | - | \$2.06 |
| South Beach | Pier 28 Bulkhead Office | \$ 2.50 |  | \$ 3.00 | \$ 1.88 | - | \$ 2.25 |
| China Basin | Pier 50 Bulkhead Bldg. | \$ 3.10 |  | \$3.60 | \$ 2.33 | - | \$2.70 |
| China Basin | Pier 50 Interior Office | \$ 2.75 |  | \$ 3.15 | \$ 2.06 |  | \$2.36 |
| Southern Waterfront | Pier 68 Shipyard Office Trailers | \$1.30 |  | \$ 1.75 | \$ 0.98 | - | \$1.31 |
| Southern Waterfront | Pier 68 Shipyard Building 127 | \$ 1.15 |  | \$ 1.25 | \$ 1.00 |  | \$1.10 |
| Southern Waterfront | 601 Cesar Chavez | \$1.30 | - | \$1.50 | \$0.98 | - | \$1.13 |
| Southern Waterfront | 671 Illinois St. (Kneass Bldg) | \$ 1.00 | - | \$1.25 | \$ 0.75 | - | \$0.94 |
| Southern Waterfront | 696 Amador | \$1.35 | - | \$ 1.55 | \$ 1.01 | - | \$1.16 |


| Office Storage Rates |  | FY 23/24 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sub-Area | Location Type | Range PSF | tal Rate | Monthly Ran | e | f. Rental |
| Portwide | Office Storage | \$ 1.75 | \$ 2.25 | \$ 1.31 | - | \$ 1.69 |


| Pier and Shed Rates |  | FY 23/24 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sub-Area | Location | Monthly Rental Rate Range PSF |  |  | Monthly Net Eff. Rental Range PSF* |  |  |
| Fisherman's Wharf | Pier 47 | \$ 1.65 | - | \$ 1.85 | \$ 1.24 |  | \$ 1.39 |
| Fisherman's Wharf | Pier 45 | \$ 1.65 | - | \$ 1.85 | \$ 1.24 | - | \$ 1.39 |
| Fisherman's Wharf | SWL 302, Building 7-CBOA (Shed) | \$ 1.30 | - | \$ 1.43 | \$ 0.98 | - | \$ 1.07 |
| Fisherman's Wharf | SWL 302, Building 6 - Alioto's Warehouse (Shed) | \$ 1.30 | - | \$ 1.43 | \$ 0.98 | - | \$ 1.07 |
| Fisherman's Wharf | SWL 302, Building 3 - Castagnola ex Storage (Shed) | \$ 1.30 |  | \$ 1.43 | \$0.98 | - | \$ 1.07 |
| Northeast Waterfront | Pier 35 | \$ 1.60 | - | \$ 1.80 | \$1.20 | - | \$ 1.35 |
| Northeast Waterfront | Pier 33 | \$ 1.60 | - | \$ 1.80 | \$ 1.20 | - | \$ 1.35 |
| Northeast Waterfront | Pier 31 | \$ 1.65 | - | \$ 1.85 | \$ 1.24 | - | \$ 1.39 |
| Northeast Waterfront | Pier 29 | \$ 1.65 | - | \$ 1.85 | \$ 1.24 | - | \$ 1.39 |
| Northeast Waterfront | Pier 23 | \$ 1.65 | - | \$ 1.85 | \$ 1.24 | - | \$ 1.39 |
| Northeast Waterfront | Pier 19 | \$ 1.80 | - | \$ 2.00 | \$1.35 | - | \$ 1.50 |
| Northeast Waterfront | Pier 9 | \$ 1.95 |  | \$ 2.15 | \$ 1.46 | - | \$ 1.61 |
| South Beach | Pier 24 Annex | \$ 3.15 |  | \$ 3.55 | \$ 2.36 | - | \$ 2.66 |
| South Beach | Pier 26 | \$ 1.70 | - | \$ 1.80 | \$1.28 | - | \$ 1.35 |
| South Beach | Pier 28 | \$ 1.70 | - | \$ 1.80 | \$ 1.28 | - | \$ 1.35 |
| South Beach | Pier 40 | \$ 1.65 | - | \$ 1.85 | \$ 1.24 | - | \$ 1.39 |
| South Beach | Pier 40-Maritime-serving tenants ${ }^{1}$ | \$ 1.10 | - | \$ 1.50 | \$ 0.83 | - | \$ 1.13 |
| China Basin | Pier 50 | \$ 1.75 | - | \$ 1.95 | \$ 1.31 | - | \$ 1.46 |
| China Basin | Pier 54 Shed | \$ 0.75 | - | \$ 1.25 | \$ 0.56 | - | \$ 0.94 |
| China Basin | Seawall Lot 343 | \$ 1.30 | - | \$ 1.45 | \$ 0.98 | - | \$ 1.09 |
| China Basin | Seawall Lot 345 | \$ 1.30 |  | \$ 1.45 | \$ 0.98 | - | \$ 1.09 |
| Southern Waterfront | Pier 68 Shipyard Shed | \$ 1.35 |  | \$ 1.45 | \$ 1.01 |  | \$ 1.09 |
| Southern Waterfront | Pier 68 Shipyard Building 36 | \$ 1.20 |  | \$ 1.40 | \$ 0.90 | - | \$ 1.05 |
| Southern Waterfront | Pier 80 (400 Cesar Chavez) | \$ 1.50 |  | \$ 1.75 | \$ 1.13 | - | \$ 1.31 |
| Southern Waterfront | Seawall Lot 354 | \$ 1.25 |  | \$ 1.40 | \$ 0.94 | - | \$ 1.05 |
| Southern Waterfront | Pier 90 | \$ 1.10 |  | \$ 1.20 | \$ 0.83 | - | \$ 0.90 |
| Southern Waterfront | Pier 92 | \$ 1.10 |  | \$ 1.20 | \$ 0.83 | - | \$ 0.90 |
| Southern Waterfront | Seawall Lot 352 | \$ 1.25 |  | \$ 1.40 | \$ 0.94 | - | \$ 1.05 |
| Southern Waterfront | Seawall Lot 344 | \$ 1.25 |  | \$ 1.40 | \$ 0.94 | - | \$ 1.05 |
| Southern Waterfront | Pier 96 - M\&R Building | \$ 1.30 |  | \$ 1.40 | \$ 0.98 | - | \$ 1.05 |
| Southern Waterfront | Fmr. RR ROW-Fac \# 6019 | \$ 0.75 |  | \$ 0.83 | \$ 0.56 | - | \$ 0.62 |


| Open Land, Pier and Airspace Rates |  | FY 23/24 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sub-Area | Location Type | Monthly Rental Rate Range PSF |  |  | Monthly Net Eff. Rental Range PSF |  |  |
| Open Land | Improved Land \& Sidewalk (including outdoor dining) | \$ 0.85 | - | \$ 0.94 | \$ 0.64 | - | \$ 0.71 |
| Open Land | Sidewalk \& Land for Port Percentage Rent tenants (largely outdoor dining) ${ }^{2}$ | \$ 0.45 | - | \$ 0.85 | \$0.34 | - | \$ 0.64 |
| Open Land | Pedicab, rate per pedicab | \$ 30.00 |  | per cab | month |  |  |
| Open Land | Paved Land | \$ 0.55 |  | \$ 0.75 | \$ 0.41 | - | \$ 0.56 |
| Open Land | Unpaved Land | \$0.40 |  | \$0.50 | \$ 0.30 | - | \$ 0.38 |
| Open Land | Paved Land w/ Industrial Power Capacity | \$0.75 |  | \$ 0.95 | \$ 0.56 | - | \$ 0.71 |
| Open Land | Unpaved Land w/ Industrial Power Capacity | \$0.60 |  | \$0.80 | \$ 0.45 | - | \$ 0.60 |
| Open Land | Subterranean Land | \$ 0.19 |  | \$ 0.21 | \$ 0.14 | - | \$ 0.16 |
| Open Land | Submerged Land | \$ 0.20 |  | \$ 0.30 | \$ 0.15 | - | \$ 0.23 |
| Open Land \& Pier | Airspace (signage, overhangs) | \$ 0.40 | - | \$ 0.50 | \$0.30 | - | \$ 0.38 |
| Open Pier | Open Pier Space | \$ 0.40 |  | \$ 0.44 | \$ 0.30 | - | \$ 0.33 |
| Open Pier | Apron Space | \$ 0.40 |  | \$ 0.44 | \$0.30 | - | \$ 0.33 |
| China Basin | Pier 54 - apron | \$ 0.15 | - | \$ 0.25 | \$ 0.11 | - | \$ 0.19 |


|  | Power Hook-UP | FY 23/24 |  |
| :--- | :--- | :--- | :--- |
|  | Sub-Area | Monthly Rental Rate | Monthly Net Eff. Rental |
| All Areas | All industrial and land properties |  |  |


| Fish Processing \& Wholesale Industry Rates |  | FY 23/24 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sub-Area | Location Type | Monthly Rental Rate Range Monthly Net Eff. Rental PSF Range PSF |  |  |  |  |  |
| Fisherman's Wharf | Pier 45 2nd Fl Mezz. | \$ 1.15 | - | \$ 1.27 | \$1.04 |  | \$1.14 |
| Fisherman's Wharf | Pier 45 Office 1st Fl Office | \$ 1.40 | - | \$ 1.54 | \$1.26 | - | \$1.39 |
| Fisherman's Wharf | Pier 45 Shed | \$ 1.50 | - | \$ 1.75 | \$1.17 | - | \$1.29 |
| Fisherman's Wharf | Second floor warehouse | \$ 0.80 | - | \$ 0.88 | \$0.72 | - | \$0.79 |
| Fisherman's Wharf | SWL 302 | \$ 1.30 | - | \$ 1.43 | \$1.17 | - | \$1.29 |
| Northeast | Pier 33 | \$ 1.50 | - | \$ 1.65 | \$1.35 | - | \$1.49 |
|  |  |  |  |  |  |  |  |
| Fishing Gear Storage Rates |  | FY 23/24 |  |  |  |  |  |
| Sub-Area | Location Type | Monthly Rental Rate Range Monthly Net Eff. Rental PSF Range PSF |  |  |  |  |  |
| Portwide | Berthholders | \$ 0.55 | - | \$ 0.61 | \$0.50 | - | \$0.54 |
| Portwide | Non-Berthholders | \$ 1.65 | - | \$ 1.82 | \$ 1.49 | - | \$1.63 |
|  |  |  |  |  |  |  |  |
| Pier 40 Storage Locker Rates |  | FY 23/24 |  |  |  |  |  |
| Sub-Area | Location Type | Base Rent |  |  |  |  |  |
| South Beach | Pier 40 Lockers | \$ 100.00 Per Month per Locker |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Telecommunications Site Rates |  | FY 23/24 |  |  |  |  |  |
| Sub-Area | Location Type | Base Rent |  |  |  |  |  |
| Portwide | Fixed Telecom Site | \$6,750.00 |  | \$7,000.00 |  | Per Month |  |
| Portwide | Small Cell Site | \$3,600.00 |  | \$4,700.00 |  |  | Month |
| Portwide | Temporary Telecom Site | \$500.00 |  |  | Per Day |  |  |
|  |  |  |  |  |  |  |  |
| Yacht Club Rates |  | FY 23/24 |  |  |  |  |  |
| Sub-Area | Location Type | Monthly Rental Rate Range Monthly Net Eff. Rental |  |  |  |  |  |
| BV/HP | Bay View Boat Club | \$ 0.10 |  |  |  |  |  |
| BV/HP | Mariposa Hunter's Point Yacht Club | \$ 0.10 |  | \$ 0.20 |  |  |  |


| Parking Stall Permit Rates |  | FY 23/24 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Facility | Stall Type | Pre-Tax <br> Rent | Parking Tax | Total |
|  |  |  |  |  |
| Agriculture Building | Building Tenant | \$ 360.00 | \$90.00 | \$ 450.00 |
| Pier 9 | Shed Tenant | \$ 360.00 | \$ 90.00 | \$ 450.00 |
| SWL 302 | Commercial Tenant | \$ 340.00 | \$85.00 | \$ 425.00 |
| SWL 302 | Restaurant Tenant | \$ 235.00 | \$ 58.75 | \$ 293.75 |
| SWL 303 | Commercial Tenant | \$ 340.00 | \$85.00 | \$ 425.00 |
| SWL 303 | Restaurant Tenant | \$ 235.00 | \$ 58.75 | \$ 293.75 |
| Pier 45 | Reserved Parking - Adj Shed B | \$ 340.00 | \$85.00 | \$ 425.00 |
| Pier 45 | Restaurant Staff - Grotto Wall | \$ 117.50 | \$ 29.38 | \$ 146.88 |
| Pier 45 | Fishers - btw Grotto and Chapel | Per Tariff |  |  |
| Pier 45 | Reserved Parking Shed C | \$ 340.00 | \$85.00 | \$ 425.00 |
| Pier 26 | Shed Tenant | \$ 220.00 | \$ 55.00 | \$ 275.00 |
| Pier 40 | Berthholder | \$ 110.00 | \$ 27.50 | \$ 137.50 |
| 601 Cesar Chavez | Building Tenant | \$ 165.00 | \$ 41.25 | \$ 206.25 |
| Pier 80 | Industrial Trucking | \$ 220.00 | \$ 55.00 | \$ 275.00 |
| Pier 90 | Industrial Trucking | \$ 220.00 | \$55.00 | \$ 275.00 |
| Pier 94 | Industrial Trucking | \$ 220.00 | \$ 55.00 | \$ 275.00 |
| Pier 96 | Industrial Trucking | \$ 220.00 | \$55.00 | \$275.00 |
|  |  |  |  |  |
| Color Curb Program Licenses |  | FY 23/24 |  |  |
| Zone Type | Zone Use | Set-Up | Monthly | Size |
| Green Zone | Short Term Parking | \$ 425.00 | \$ 325.00 | Per 20 Feet |
| White Zone | Passenger Loading | \$ 425.00 | \$ 325.00 | Per 20 Feet |
| Yellow Zone | Commercial Delivery | \$ 425.00 | 0 | Per 40 Feet |
|  |  |  |  |  |
| Temporary No Parking Fees |  | FY 23/24 |  |  |
|  |  | Set-Up Fee Per Meter |  |  |
|  |  |  | \$30.00 |  |

SMALL FEE-BASED CLASSES PERMIT RATES

| Event Size |
| :--- |
| Up to 1,600 sf; not fenced |$|$


| FREE PUBLIC OR PUBLIC TICKETED EVENT RATES |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Event Size | Application Submittal Dati Set-up Fees* |  |  |  | Event Fees* |  | Additional Fees* |
| Small | $\begin{aligned} & 1-50 \text { people } \\ & <10,000 \text { sf } \end{aligned}$ | 45 Days | \$250-500 | Per Day | \$500-1000 | Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |
| Medium | 51-100 people $<25,000 \mathrm{sf}$ | 45 Days | \$1,500+ | Per Day | \$3,000+ | Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |
| Large | $\begin{gathered} 101-400^{* *} \text { people } \\ 25,000+\text { sf } \end{gathered}$ | $\begin{aligned} & 120 \text { Days } \\ & 45 \text { Days } \end{aligned}$ | $\begin{aligned} & \$ 2,500+ \\ & \$ 3,625+ \end{aligned}$ | Per Day <br> Per Day | $\begin{aligned} & \$ 5,000+ \\ & \$ 7,250+ \end{aligned}$ | Per Day <br> Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |
| Extra Large | $\begin{gathered} 400->2000^{* *} \text { people } \\ 25,000+\text { sf } \end{gathered}$ | $\begin{aligned} & 120 \text { Days } \\ & 45 \text { Days } \end{aligned}$ | $\begin{aligned} & \$ 3,500+ \\ & \$ 5,075+ \end{aligned}$ | Per Day <br> Per Day | $\begin{array}{r} \$ 7,000+ \\ \$ 10,150+ \end{array}$ | Per Day <br> Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |

## PAID PUBLIC TICKETED EVENT RATES

| Event Size | Application Submittal Dati Set-up Fees* |  |  |  | Event Fees* |  | Additional Fees* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Small | $\begin{gathered} 1-50 \text { people } \\ <10,000 \text { sf } \end{gathered}$ | 45 Days | \$500-\$1,500+ | Per Day | \$1,000-\$3,000+ | Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |
| Medium | 51-100 people <br> $<25,000 \mathrm{sf}$ | 45 Days | \$2,000-\$3,000+ | Per Day | \$4,000-\$6,000+ | Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |
| Large | $\begin{gathered} 101-400^{* *} \text { people } \\ 25,000+\text { sf } \end{gathered}$ | 120 Days <br> 45 Days | \$3,000-\$8,000+ | Per Day | \$6,000-\$8,000+ | Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |
| Extra Large | $\begin{gathered} 400->2,000 \text { people } \\ 25,000+\text { sf } \end{gathered}$ | 120 Days <br> 45 Days | \$3,500+ | Per Day | \$7,000+ | Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |
| CORPORATE OR PRIVATE EVENT RATES |  |  |  |  |  |  |  |
| Event Size | Application Submittal DatıSet-up Fees* |  |  |  | Event Fees* |  | Additional Fees* |
| Small | $\begin{gathered} 1-50 \text { people } \\ <10,000 \text { sf } \end{gathered}$ | 45 Days | \$2,000+ | Per Day | \$4,000+ | Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |
| Medium | 51-100 people $<25,000 \mathrm{sf}$ | 45 Days | \$4,000+ | Per Day | \$8,000+ | Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |
| Large | $\begin{gathered} 101-400^{* *} \text { people } \\ 25,000+\mathrm{sf} \end{gathered}$ | 120 Days <br> 45 Days | \$5,000+ | Per Day | 10,000+ | Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |
| Extra Large | $\begin{aligned} & 400->2000 \\ & 25,000+\mathrm{sf} \end{aligned}$ | 120 Days 45 Days | \$7,500+ | Per Day | 15,000+ | Per Day | Restrooms, Maintenance, Trash $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |

PIER 30/32 \& VALLEY EVENT RATES

| Event Size | Application Submittal Dati Set-up Fees* |  | Event Fees* |  |  | Additional Fees* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All Events | 120 Days | \$ 8,000+ | Per Day | \$25,000+ | Per Day | Restrooms, Maintenance, Trash <br> $5 \%$ of Concession Sales, $25 \%$ of Ticket Sales |


|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Additional Fees* |
| All Events | 120 Days |  | \$ | 1,100.00 | Per Show |  |
| *Additional fees may apply depending on number of locations and/or complexity of the event. |  |  |  |  |  |  |
| **An event over 400 people could be considered as a special request under certain circumstances |  |  |  |  |  |  |


|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Event Size | Application Submittal Dat Set-up Fees* | Event Fees* | Additional Fees* |  |
|  |  | $50 \%$ of event fee | $25 \%$ off of event rate | Restrooms, Maintenance, Trash <br> $5 \%$ of Concession Fees, $25 \%$ of Ticket Sales |

## *Additional fees may apply depending on number of locations and/or complexity of the event.

**An event over 400 people could be considered as a special request under certain circumstances
DEFINITIONS of events above, see link:
Special Event Categories, Fees and License Table.docx

| Photo Shoot Rates |  |  | FY 23/24 |  |
| :---: | :---: | :---: | :---: | :---: |
| Sub-Area | Location Type | Description | Permit Fees |  |
| Portwide | Outdoor | Simple | $\$ 2,250.00$ Per Day |  |
| Portwide | Indoor | Simple | $\$ 2,750.00$ Per Day |  |
| Portwide | Outdoor | Major | $\$ 4,000.00$ Per Day |  |
| Portwide | Indoor | Major | $\$ 5,250.00$ Per Day |  |
| Film Shoot Rates |  |  |  |  |
| Sub-Area | Location Type | Event Size | Permit |  |
| Portwide | All | Simple | $\$ 2,250.00$ Per Day |  |
| Portwide | All | Major | $\$ 4,250.00$ Per Day |  |

*Minor Film \& Photo Shoots are those that require little to no support Functions; i.e., the Photographer, Subject, Minimal Equipment, etc. *Major Film \& Photo Shoots are those that require substantial support; i.e. Film Crew, Props, Vehicles, Generators. Lighting, etc. *At no time shall the fee charged for Filming or a Photo Shoot at any the Parameter Rental Rate for that facility as specified in the Rental

