

PORT OF SAN FRANCISCO :

MONTHLY SALES & RENT REPORT

TENANT	AREA (GLA)	November 2013								LAST 12 MONTHS (Dec '12 - November '13)							
		SALES	% Change (Over Prior Yr)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	% Change (Over Prior Yr.)	Sales per Sq.Ft.	Rent per Sq.Ft.	SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Rent/ Sq.Ft.
RESTAURANTS - FULL SERVICE		FISHERMAN'S WHARF															
Alioto's	6,270	915,538	8%	16,249	43,261	59,510	8%	146.02	9.49	11,900,168	6%	194,988	578,525	773,513	6%	1897.95	123.37
Capurro's (formerly Mama Franceschi / Franceschi)	4,286	209,326	45%	6,000	8,130	14,130	45%	48.84	3.30	2,594,556	28%	72,000	103,134	175,134	28%	605.36	40.86
Castagnola's	9,107	229,143	8%	19,663	0	19,663	0%	25.16	2.16	2,866,642	8%	235,959	8,755	244,714	2%	314.77	26.87
D & G Co.(Lou's Blue)	2,120	190,987	22%	12,653	239	12,892	4%	90.09	6.08	2,935,934	* (11)	149,673	63,356	213,029	*	1384.87	100.49
Fisherman's Grotto #9	18,796	494,121	23%	27,175	4,955	32,129	18%	26.29	1.71	7,244,662	30%	326,098	144,833	470,930	24%	385.44	25.05
Nick's Lighthouse	2,238	410,389	9%	2,258	24,417	26,675	9%	183.37	11.92	4,949,968	-6%	27,097	294,653	321,750	-6%	2,211.78	143.77
Pompei's Grotto	4,140	174,398	2%	10,830	942	11,772	2%	42.13	2.84	2,609,042	0%	129,957	49,228	179,185	1%	630.20	43.28
Sabella & La Torre	2,236	401,080	6%	2,407	23,663	26,070	6%	179.37	11.66	5,235,286	0%	28,881	311,417	340,298	0%	2,341.36	152.19
Scoma's	12,421	1,211,970	4%	20,106	58,693	78,798	4%	97.57	6.34	15,371,763	-1%	241,271	758,249	999,519	-1%	1237.56	80.47
SFO Forecast, Inc.(Portco)	7,430	361,118	5%	4,769	19,607	24,375	5%	48.60	3.28	5,821,438	-2%	57,227	335,725	392,951	-2%	783.50	52.89
SFS39, inc. (formerly Franciscan Restaurant)	12,143	879,630	42%	25,577	33,376	58,954	42%	72.44	4.85	12,082,366	28%	306,930	513,557	820,488	30%	995.01	67.57
Tarantino's	7,153	171,022	7%	11,921	0	11,921	0%	23.91	1.67	2,594,916	-3%	143,053	29,909	172,962	-2%	362.77	24.18
SUBTOTAL:		\$5,648,722	13%	\$159,607	\$217,283	\$376,890	12%	-	-	\$76,206,741	9%	\$1,913,133	\$3,191,341	\$5,104,474	7%	-	-
OTHER FOOD & BEVERAGE																	
Boudin Properties, Inc.	19891	1,526,529	-7%	41,667	49,390	91,056	89%	76.74	4.58	23,067,194	3%	397,916	633,727	1,031,642	55%	31.86	51.86
Boudin's Bakery & Café	4,400	182,444	61%	6,403	10,017	16,420	63%	41.46	3.73	2,563,290	33%	76,623	154,067	230,690	33%	582.57	52.43
Frances Chu (The Crab Station)	927	131,704	22%	943	7,618	8,561	22%	142.08	9.23	1,674,883	9%	11,314	97,552	108,866	9%	1806.78	117.44
Guardino's Souvenir & Gift	1,824	134,904	44%	1,199	7,883	9,082	39%	73.96	4.98	1,474,749	15%	14,390	87,252	101,642	13%	808.52	55.72
SUBTOTAL:		\$1,975,582	1%	\$50,212	\$74,907	\$125,119	75%	-	-	\$28,780,117	6%	\$500,243	\$972,597	\$1,472,840	43%	-	-
EXCURSIONS/TRANSPORTATION																	
Blue & Gold Fleet	59292	518,601	22%	28,961	12,846	41,807	24%	8.75	0.71	9,130,323	9%	347,536	386,572	734,108	8%	153.99	12.38
CUSA/GBL (Jefferson st.)		0	* (10)	6,323	0	6,323	0%	-	-	0	-100%	75,876	0	75,876	0%	-	-
Horizon Coach Lines(CUSA/GBL (Emb. st.))		0	-100% (10)	22,364	0	22,364	0%	-	-	8,727	-96%	268,369	0	268,369	0%	-	-
Abraham Pedicabs dba Cabrio Taxi		2,889	470%	200	89	289	44%	-	-	50,542	* (11)	2,400	2,945	5,345	*	-	-
Golden Gate Pedicab		1,822	-37%	300	0	300	0%	-	-	72,939	71%	3,600	3,996	7,596	62%	-	-
Henriquez, Reinaldo		46	-58%	20	0	20	0%	-	-	2,619	-9%	240	124	364	-4%	-	-
Pedicab/K.Saggers		7,374	189%	240	497	737	189%	-	-	82,582	43%	2,880	5,393	8,273	43%	-	-
SUBTOTAL:		\$530,732	21%	\$58,408	\$13,432	\$71,840	14%	-	-	\$9,347,731	6%	\$700,901	\$399,030	\$1,099,931	6%	-	-
RETAIL SHOPS																	
Coast Marine & Industrial Supply	20,915	59,290	0%	10,094	0	10,094	0%	2.83	0.48	404,243	9%	121,132	0	121,132	0%	19.33	5.79
Frank's Fisherman's Supply	8,183	63,597	18%	3,845	2,515	6,360	18%	7.77	0.78	880,386	8%	45,088	42,951	88,039	8%	107.59	10.76
Hoppe, Arthur	10,413	195,299	13%	13,654	3,434	17,089	13%	18.76	1.64	3,444,282	2%	163,705	138,607	302,312	2%	330.77	29.03
Portco, Inc./ Safe Harbor (swl 302)		78,532	39%	9,741	0	9,741	3%	-	-	1,221,471	-1%	115,370	16,754	132,124	1%	-	-
SUBTOTAL:		\$396,717	16%	\$37,334	\$5,949	\$43,283	8%	-	-	\$5,950,381	3%	\$445,295	\$198,312	\$643,607	2%	-	-

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		SALES	% Change (Over Prior Yr)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	% Change (Over Prior Yr.)	Sales per Sq.Ft.	Rent per Sq.Ft.	SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Rent/ Sq.Ft.
OTHER																	
National Liberty Ship Memorial	5,223	58,957	86%	2,841	696	3,537	25%	11.29	0.68	721,635	60%	34,092	10,854	44,946	17%	138.16	8.61
S. F. Maritime Nat'l Park Assoc.	8,096	0	-100% (11)	6,643	0	6,643	3%	0.00	0.82	727,017	16%	78,444	517	78,961	4%	89.80	9.75
S. F. Museum and Historical Society	9,406	63,932	44%	3,535	2,834	6,370	44%	6.80	0.68	839,803	19%	42,422	31,689	74,112	21%	89.28	7.88
SUBTOTAL:		\$122,889	11%	\$13,019	\$3,531	\$16,550	21%	-	-	\$2,288,455	29%	\$154,958	\$43,061	\$198,019	12%	-	-
Pier 39																	
The Bay Institutes (formerly Aquarium of the Bay)		0	0% (12)	41,667	1,140	42,807	0%	-	-	33,302,698	9%	500,000	2,835,310	3,335,310	0%	-	-
		0	0% (12)	7,950	0	7,950	5%	-	-	9,308,867	2%	93,679	279,361	373,040	2%	-	-
SUBTOTAL:		\$0	0%	\$49,617	\$1,140	\$50,757	1%	-	-	\$42,611,565	8%	\$593,679	\$3,114,671	\$3,708,350	0%	-	-
TOTAL : FISHERMAN'S WHARF		\$8,674,641	11%	\$368,198	\$316,242	\$684,439	19%	-	-	\$165,184,990	8%	\$4,308,210	\$7,919,012	\$12,227,221	8%		
TOTAL PORT		\$20,676,214	31%	\$1,206,625	\$749,217	\$1,955,842	21%			\$310,819,169	6%	\$16,097,128	\$14,996,464	\$31,093,591	6%		

12 MONTH SUMMARY

\$ IMPACT

CENTRAL & SOUTHERN

NORTHERN

FISHERMAN'S WHARF

- TOTAL PORT -

	CENTRAL & SOUTHERN		NORTHERN		FISHERMAN'S WHARF		- TOTAL PORT -	
	Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port	Total Sales	Revenues To Port
CURRENT "YEAR" ->	\$82,851,373	\$9,293,057	\$62,782,806	\$9,573,313	\$165,184,990	\$12,227,221	\$310,819,169	\$31,093,591
PRIOR "YEAR" ->	\$81,591,088	\$9,416,403	\$58,523,181	\$8,693,302	\$153,354,073	\$11,335,307	\$293,468,342	\$29,445,012
CHANGE ->	2% \$1,260,285	-1% (\$123,346)	7% \$4,259,625	10% \$880,011	8% \$11,830,917	8% \$891,915	6% \$17,350,827	6% \$1,648,580

(10) November 2013 sales unavailable.

(11) Insufficient data for comparison.

(12) Quarterly reporting on rent revenues.

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RESTAURANTS - FULL SERVICE		CENTRAL & SOUTHERN															
Ferry Plaza Limited Partnership		0	-100% (5)	16,509	0	16,509	0%	-	-	216,812	-53%	198,106	0	198,106	0%	-	-
Golden Bear Restaurant /Mission Rock		254,728	* (1)	16,316	1,515	17,831	*	-	-	3,436,328	* (1)	192,938	49,374	242,312	*	-	-
Java House, LLC		12,562	13%	2,624	0	2,624	0%	-	-	197,769	-2%	31,489	0	31,489	0%	-	-
JMA Waterfront Properties LLC		0	0% (2)	18,333	0	18,333	10%	-	-	1,422,492	17%	216,661	64,120	280,781	13%	-	-
The Ramp Restaurant		183,959	13%	7,144	0	7,144	5%	-	-	2,884,068	4%	85,418	48,955	134,373	10%	-	-
Red's Java House	772	41,877	-12%	1,351	1,580	2,931	-12%	54.25	3.80	822,172	-5%	16,212	41,340	57,552	-5%	1064.99	74.55
Sinbad's	8,528	167,807	40%	21,923	0	21,923	0%	19.68	2.57	2,042,273	25%	263,081	0	263,081	2%	239.48	30.85
Sitting By, Inc. dba Hivide	1,937	136,310	28%	6,123	3,419	9,542	28%	70.37	4.93	2,004,201	10%	73,177	67,114	140,291	10%	1034.69	72.43
SUBTOTAL:		\$797,243	63%	\$90,323	\$6,514	\$96,838	29%	-	-	\$13,026,115	45%	\$1,077,082	\$270,903	\$1,347,986	29%	-	-
PARKING																	
China Basin Ball Park Co. (Lot A)- Parking	619,317	309,711	115% (3)	46,350	174,394	220,744	93%	0.50	0.36	5,260,634	5%	2,466,597	1,565,332	4,031,929	6%	8.49	6.51
China Basin Ball Park Co. (Lot A)- Spcl Event		3,110	-78% (3)	0	0	0	0%	-	-	16,965	* (1)	0	0	0	*	-	-
Imperial Parking Inc. (Pier 26/28)		15,466	99%	0	10,207	10,207	99%	-	-	166,324	* (1)	0	109,773	109,773	*	-	-
Imperial Parking Inc. (Piers 30/32))		0	-100% (4)	0	0	0	-100%	-	-	47,190	-95%	0	31,145	31,145	-95%	-	-
Imperial Parking Inc. (SWL #330)	101,471	82,899	56%	40,887	13,827	54,713	34%	0.82	0.54	1,274,801	8%	490,639	359,129	849,768	7%	12.56	8.37
Imperial Parking Inc. (TFB. & Illinois St.)		4,893	25%	0	3,229	3,229	25%	-	-	56,535	* (1)	0	33,768	33,768	*	-	-
Imperial Parking Inc. (TFB. & Illinois St.) -Spcl Event		0	* (1) (3)	0	0	0	*	-	-	4,000	* (1)	0	0	0	*	-	-
Imperial Parking Inc. (Port Bus Lot)	39,820	0	-100% (3),(4)	0	0	0	0%	0.00	0.00	14,886	-88%	0	0	0	0%	0.37	0.00
Imperial Parking Inc. (pier 48)- Parking		6,400	-30% (3)	0	0	0	0%	-	-	1,251,120	14%	0	0	0	0%	-	-
Imperial Parking Inc. (pier 48)- Spcl Event		9,000	0% (3)	0	0	0	0%	-	-	137,500	* (1)	0	0	0	*	-	-
SUBTOTAL:		\$431,479	76%	\$87,237	\$201,657	\$288,894	68%	-	-	\$8,229,955	-3%	\$2,957,236	\$2,099,146	\$5,056,382	-3%	-	-
OTHER																	
Pier 38 Maritime Recreation Center	283,800	0	* (5)	22,000	0	22,000	*	0.00	0.08	0	0%	264,000	0	264,000	0%	0.00	0.93
St.Francis Marine: S.F. Boat Works		98,715	8%	14,288	0	14,288	5%	-	-	1,859,042	-1%	170,834	97,909	268,743	10%	-	-
Bay Native		22,284	52%	1,380	0	1,380	0%	-	-	281,781	48%	16,560	0	16,560	0%	-	-
BAE Systems/San Francisco Drydock, Inc.	791,490	6,546,685	78% (6)	87,500	0	87,500	11%	8.27	0.11	57,035,288	-6%	1,041,663	711,330	1,752,993	-15%	72.06	2.21
Sustainable Crushing Ventures, LLC		0	0% (2)	49,640	0	49,640	3%	-	-	2,419,192	43%	584,114	2,279	586,393	4%	-	-
SUBTOTAL:		\$6,667,684	76%	\$174,808	\$0	\$174,808	6%	-	-	\$61,595,303	-4%	\$2,077,171	\$811,518	\$2,888,689	-8%	-	-
TOTAL :	CENTRAL & SOUTHERN	\$7,896,406	75%	\$352,368	\$208,171	\$560,539	36%	-	-	\$82,851,373	2%	\$6,111,489	\$3,181,568	\$9,293,057	-1%	-	-

(1) Insufficient historical data for comparison.
 (2) Quarterly reporting on rent revenues.
 (3) Lease combines revenues from CBBP (lot A), Port Bus lot, P-48 lot and TFB & Illinois St.(spcl.event only) for percentage rent calculation & consolidate under CBBP.
 (4) November sales unavailable due to closed lot ,used by America's Cup related activities until Dec 31, 2013.
 (5) November 2013 sales unavailable.
 (6) Percentage rent is due when YTD percentage rent @ 3.3% of Gross Sales is in excess of minimum rent per calendar quarter.

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RESTAURANTS - FULL SERVICE		Northern															
Blue Jeans Equities / Fog City Diner	7,627	369,970	64%	8,282	16,691	24,973	64%	48.51	3.27	1,457,600	-55%	98,989	53,316	152,305	-30%	191.11	19.97
Pier 23 Cafe	4,835	347,204	40%	17,073	7,231	24,304	40%	71.81	5.03	5,593,066	31%	186,690	205,643	392,333	31%	1156.79	81.14
RGN Corporation/Butterfly Restaurant	6,772	180,442	7%	8,349	4,282	12,631	7%	26.65	1.87	2,270,325	6%	100,191	58,808	158,999	6%	335.25	23.48
Waterfront Restaurant	11,894	408,949	0%	10,000	14,537	24,537	42%	34.38	2.06	6,473,363	19%	120,000	141,469	261,469	17%	544.25	21.98
SUBTOTAL:		\$1,306,565	24%	\$43,704	\$42,741	\$86,445	40%	-	-	\$15,794,354	5%	\$505,870	\$459,236	\$965,106	8%	-	-
PARKING																	
Central Parking (SWL #314)	29,917	119,319	27% (7)	52,273	0	52,273	0%	3.99	1.75	1,457,265	25%	627,274	0	627,274	-20%	48.71	20.97
Central Parking (Triangle lot)		183,082	36% (7)	120,140	27,169	147,310	23%	-	-	2,167,412	19%	1,441,706	388,322	1,830,029	*	-	-
Central Parking (Pier 45-the shed)		28,526	34% (7)	0	18,827	18,827	34%	-	-	348,066	11%	0	229,724	229,724	*	-	-
Priority Parking (SWL 324)	5,046	217,501	37%	142,116	1,435	143,551	1%	43.10	28.45	2,910,568	37%	1,705,390	336,884	2,042,274	20%	576.81	404.73
Priority Parking (Swl 322-i)	37,812	68,065	11%	48,802	0	48,802	0%	1.80	1.29	881,544	19%	450,610	159,615	610,225	4%	23.31	16.14
Priority Parking (Pier 33)		4,005	49%	0	2,643	2,643	49%	-	-	38,353	49%	0	25,316	25,316	49%	-	-
SUBTOTAL:		\$620,498	31%	\$363,332	\$50,075	\$413,407	9%	-	-	\$7,803,208	26%	\$4,224,981	\$1,139,862	\$5,364,843	14%	-	-
EXCURSIONS/TRANSPORTATION																	
Hornblower Yachts, Inc. (Pier 31 1/2)		1,513,681	8% (8)	3,123	87,698	90,821	8%	-	-	22,347,149	3%	37,378	1,303,445	1,340,823	3%	-	-
Hornblower Yachts, Inc. (Pier 3)		591,513	38% (8)	18,432	42,668	61,100	28%	-	-	10,492,095	10%	219,584	709,833	929,417	7%	-	-
SUBTOTAL:		\$2,105,194	15%	\$21,556	\$130,366	\$151,921	15%	-	-	\$32,839,244	5%	\$256,963	\$2,013,278	\$2,270,240	5%	-	-
OTHER																	
Ferry Boat Santa Rosa Partners		40,000	0%	4,732	0	4,732	0%	-	-	480,000	0%	56,780	0	56,780	3%	-	-
S. F. Pier 33, LLC (Makagon, Kira)	4,300	32,909	39%	6,465	1,623	8,088	25%	7.65	1.88	340,435	19%	77,581	9,928	87,509	23%	79.17	20.35
S. F. Waterfront Partners, Inc.		0	0% (9)	46,271	0	46,271	0%	-	-	5,525,565	5%	555,254	273,581	828,835	5%	-	-
SUBTOTAL:		\$72,909	15%	\$57,469	\$1,623	\$59,091	3%	-	-	\$6,346,000	6%	\$689,616	\$283,509	\$973,124	7%	-	-
TOTAL :	NORTHERN	\$4,105,166	20%	\$486,060	\$224,804	\$710,864	13%	-	-	\$62,782,806	7%	\$5,677,429	\$3,895,884	\$9,573,313	10%	-	-

(7) Beginning Nov 2012, SWL 314 & Triangle lot are combined for revenue calculation; and Pier 45-Shed A is on a stand alone percentage base.

(8) Data provided for reference only, percentage rent is off-set @ 70% by Tenant Improvement allowance as per sec. 5.7 (a) of the lease.

(9) Quarterly reporting on rent revenues. Percentage rent is off-set by rent credit as per sect. 2.5 of the lease.

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