

PORT OF SAN FRANCISCO :

MONTHLY SALES & RENT REPORT

TENANT	AREA (GLA)	2013								LAST 12 MONTHS (May '12 - April '13)							
		SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	% Change (Over Prior Yr.)	Sales per Sq.Ft.	Rent per Sq.Ft.	SALES	% Change (Over Prior Yr.)	MINIMUM Rent	Percentage Rent (over Minimum)	TOTAL RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Rent/ Sq.Ft.
RESTAURANTS - FULL SERVICE		FISHERMAN'S WHARF															
Alioto's	6,270	952,484	8%	16,249	45,662	61,911	8%	151.91	9.87	11,445,025	3%	194,988	548,940	743,928	3%	1825.36	118.65
Capurro's (formerly Mama Franceschi / Franceschi)	4,286	177,978	21%	6,000	6,014	12,014	21%	41.53	2.80	2,213,510	16%	70,000	79,414	149,414	16%	516.45	34.86
Castagnola's	9,107	233,917	24%	19,663	0	19,663	0%	25.69	2.16	2,789,186	3%	235,959	4,543	240,502	-3%	306.27	26.41
D & G Co.(Lou's Blue)	2,120	203,476	* (13)	12,344	1,391	13,735	*	95.98	6.48	2,647,287	* (13)	147,786	47,524	195,310	*	1248.72	92.13
Fisherman's Grotto #9	18,796	577,046	38%	27,175	10,335	37,510	38%	30.70	2.00	6,329,321	11%	326,098	86,420	412,518	5%	336.74	21.95
Nick's Lighthouse	2,238	355,674	-15%	2,258	20,861	23,119	-15%	158.92	10.33	5,043,501	-4%	27,097	300,734	327,831	-4%	2,253.57	146.48
Pompei's Grotto	4,140	202,303	-2%	10,830	2,826	13,655	-2%	48.87	3.30	2,568,311	-5%	129,957	46,480	176,436	-3%	620.37	42.62
Sabella & La Torre	2,236	417,278	-6%	2,407	24,716	27,123	-6%	186.62	12.13	5,307,314	4%	28,881	316,098	344,979	4%	2,373.57	154.28
Scoma's	12,421	1,263,004	5%	20,106	62,025	82,130	5%	101.68	6.61	15,606,778	2%	241,271	773,660	1,014,930	2%	1256.48	81.71
SFO Forecast, Inc.(Portco)	7,430	422,836	-12%	4,769	23,773	28,541	-12%	56.91	3.84	5,808,892	1%	57,227	334,879	392,105	1%	781.82	52.77
SFS39, inc. (formerly Franciscan Restaurant)	12,143	904,452	29%	25,577	35,929	61,507	30%	74.48	5.07	10,172,353	9%	306,930	380,085	687,016	9%	837.71	56.58
Tarantino's	7,153	205,506	2%	11,921	1,437	13,358	2%	28.73	1.87	2,632,955	-5%	143,053	33,148	176,201	-4%	368.09	24.63
SUBTOTAL:		\$5,915,953	12%	\$159,298	\$234,969	\$394,267	7%	-	-	\$72,564,432	5%	\$1,909,246	\$2,951,925	\$4,861,171	3%	-	-
OTHER FOOD & BEVERAGE																	
Boudin Properties, Inc.	19891	1,622,183	-4%	27,083	20,221	47,304	-5%	81.55	2.38	22,641,584	7%	324,996	347,119	672,115	7%	17.45	33.79
Boudin's Bakery & Café	4,400	147,686	8%	6,403	6,888	13,292	8%	33.57	3.02	1,943,649	6%	75,146	99,510	174,657	6%	441.74	39.69
Frances Chu (The Crab Station)	927	119,380	8%	943	6,817	7,760	8%	128.78	8.37	1,555,675	14%	11,314	89,803	101,117	14%	1678.18	109.08
Guardino's Souvenir & Gift	1,824	88,045	-21%	1,199	4,899	6,098	-23%	48.27	3.34	1,336,828	20%	14,390	79,379	93,769	18%	732.91	51.41
SUBTOTAL:		\$1,977,295	-4%	\$35,629	\$38,825	\$74,453	-4%	-	-	\$27,477,737	8%	\$425,847	\$615,811	\$1,041,657	8%	-	-
EXCURSIONS/TRANSPORTATION																	
Blue & Gold Fleet	59292	892,352	27%	28,961	42,157	71,118	27%	15.05	1.20	8,766,018	10%	347,536	355,239	702,775	8%	147.84	11.85
CUSA/GBL (Jefferson st.)		0	-100% (14)	6,323	0	6,323	0%	-	-	41,217	-51%	75,876	0	75,876	0%	-	-
Horizon Coach Lines(CUSA/GBL (Emb. st.))		0	-100% (14)	22,364	0	22,364	0%	-	-	158,664	-60%	268,369	0	268,369	1%	-	-
Abraham Pedicabs dba Cabrio Taxi		3,887	* (15)	200	189	389	*	-	-	15,955	* (15)	1,600	436	2,036	*	-	-
Golden Gate Pedicab		6,032	66%	300	303	603	66%	-	-	48,941	2%	3,600	1,491	5,091	*	-	-
Henriquez, Reinaldo		195	-28%	20	5	25	-28%	-	-	2,830	4%	240	143	383	2%	-	-
Pedicab/K.Saggers		5,470	34%	240	307	547	34%	-	-	57,425	-4%	2,880	2,878	5,758	-4%	-	-
SUBTOTAL:		\$907,936	22%	\$58,408	\$42,961	\$101,370	18%	-	-	\$9,091,050	6%	\$700,101	\$360,187	\$1,060,288	5%	-	-
RETAIL SHOPS																	
Coast Marine & Industrial Supply	20,915	33,251	19%	10,094	0	10,094	0%	1.59	0.48	391,365	25%	121,132	0	121,132	0%	18.71	5.79
Frank's Fisherman's Supply	8,183	63,659	1%	3,583	2,783	6,366	1%	7.78	0.78	809,277	9%	42,995	37,934	80,929	9%	98.90	9.89
Hoppe, Arthur	10,413	266,539	1%	13,353	9,969	23,322	1%	25.60	2.24	3,429,093	8%	160,234	140,399	300,633	7%	329.31	28.87
Portco, Inc./ Safe Harbor (swl 302)		94,965	-2%	9,437	0	9,437	3%	-	-	1,224,824	1%	113,243	19,314	132,557	3%	-	-
SUBTOTAL:		\$458,414	1%	\$36,467	\$12,753	\$49,219	1%	-	-	\$5,854,559	7%	\$437,603	\$197,648	\$635,251	5%	-	-

- (Continued on Next Page) -

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OTHER																	
National Liberty Ship Memorial	5,223	52,509	116%	2,841	310	3,151	11%	10.05	0.60	581,410	64%	34,092	4,829	38,921	11%	111.32	7.45
S. F. Maritime Nat'l Park Assoc.	8,096	57,639	7%	6,461	0	6,461	3%	7.12	0.80	676,927	0%	77,169	0	77,169	2%	83.61	9.53
S. F. Museum and Historical Society	9,406	64,859	18%	3,535	356	3,892	10%	6.90	0.41	749,098	21%	42,422	22,457	64,880	20%	79.64	6.90
SUBTOTAL:		\$175,007	32%	\$12,837	\$666	\$13,503	7%	-	-	\$2,007,435	21%	\$153,683	\$27,286	\$180,969	10%	-	-
Pier 39																	
The Bay Institutes (formerly Aquarium of the Bay)		0	0% (16)	41,667	1,140	42,807	0%	-	-	32,320,430	13%	500,000	2,716,458	3,216,458	14%	-	-
SUBTOTAL:		\$0	0%	\$49,274	\$1,140	\$50,414	0%	-	-	\$41,652,294	12%	\$591,278	\$2,998,453	\$3,589,731	13%	-	-
TOTAL : FISHERMAN'S WHARF		\$9,434,605	9%	\$351,913	\$331,314	\$683,226	6%	-	-	\$158,647,508	8%	\$4,217,759	\$7,151,309	\$11,369,068	7%		
TOTAL PORT		\$19,189,606	5%	\$1,501,575	\$802,262	\$2,303,837	6%			\$306,252,105	13%	\$15,806,262	\$14,088,270	\$29,894,532	8%		

12 MONTH SUMMARY										\$ IMPACT					
CENTRAL & SOUTHERN				NORTHERN				FISHERMAN'S WHARF				- TOTAL PORT -			
	Total Sales	Revenues To Port		Total Sales	Revenues To Port		Total Sales	Revenues To Port		Total Sales	Revenues To Port		Total Sales	Revenues To Port	
CURRENT "YEAR" ->	\$87,271,218	\$9,641,745		\$60,333,379	\$8,883,719		\$158,647,508	\$11,369,068		\$306,252,105	\$29,894,532		\$306,252,105	\$29,894,532	
PRIOR "YEAR" ->	\$67,359,128	\$8,747,116		\$55,805,214	\$8,409,196		\$147,558,368	\$10,619,242		\$270,722,710	\$27,775,554		\$270,722,710	\$27,775,554	
CHANGE ->	30%	\$19,912,090	10%	\$4,528,165	\$894,629	8%	\$11,089,140	\$749,826	7%	13%	\$35,529,395	8%	\$35,529,395	\$2,118,978	

- (13) Premise was closed for renovation from Nov 2011 to April 2012; % change comparison unavailable.
- (14) April 2013 sales unavailable.
- (15) Insufficient data for comparison.
- (16) Quarterly reporting on rent revenues.

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RESTAURANTS - FULL SERVICE		CENTRAL & SOUTHERN															
Ferry Plaza Limited Partnership		26,107	-50%	16,509	0	16,509	0%	-	-	348,151	-43%	198,106	0	198,106	*	-	-
Golden Bear Restaurant /Mission Rock		292,438	* (1)	15,841	4,630	20,471	*	-	-	1,241,715	* (1)	79,204	9,486	88,690	*	-	-
Java House, LLC		21,895	11%	2,624	0	2,624	0%	-	-	209,687	13%	31,489	0	31,489	1%	-	-
JMA Waterfront Properties LLC		0	0% (2)	18,333	0	18,333	10%	-	-	1,294,743	10%	204,999	55,007	260,006	6%	-	-
The Ramp Restaurant		300,963	9%	7,144	5,646	12,790	10%	-	-	2,975,926	14%	82,940	44,652	127,592	1%	-	-
Red's Java House	772	101,046	8%	1,351	5,722	7,073	8%	130.89	9.16	875,772	7%	16,212	45,094	61,306	7%	1134.42	79.41
Sinbad's	8,528	205,350	45%	21,923	0	21,923	3%	24.08	2.57	1,846,555	17%	260,096	0	260,096	3%	216.53	30.50
Sitting By, Inc. dba Hivive	1,937	182,815	13%	6,123	6,674	12,797	13%	94.38	6.61	1,931,609	22%	72,491	62,721	135,212	22%	997.22	69.80
SUBTOTAL:		\$1,130,614	52%	\$89,848	\$22,672	\$112,521	30%	-	-	\$10,724,158	25%	\$945,537	\$216,960	\$1,162,498	14%	-	-
PARKING																	
China Basin Ball Park Co. (Lot A)- Parking	619,317	648,629	22% (3)	365,650	128,278	493,928	22%	1.05	0.80	5,176,071	4%	2,410,647	1,626,654	4,037,301	14%	8.36	6.52
China Basin Ball Park Co. (Lot A)- Spcl Event		0	0% (3)	0	0	0	0%	-	-	60,890	* (1)	0	0	0	0%	-	-
Imperial Parking Inc. (Pier 26/28)		12,261	* (1)	0	8,092	8,092	*	-	-	77,370	* (1)	0	51,063	51,063	*	-	-
Imperial Parking Inc. (Piers 30/32))		477	-100%	0	315	315	-100%	-	-	497,983	-66%	0	328,669	328,669	-66%	-	-
Imperial Parking Inc. (SWL #330)	101,471	120,173	22%	40,887	38,428	79,314	22%	1.18	0.78	1,246,411	27%	479,424	357,444	836,867	27%	12.28	8.25
Imperial Parking Inc. (TFB. & Illinois St.)		4,945	* (1)	0	2,933	2,933	*	-	-	37,470	* (1)	0	20,557	20,557	*	-	-
Imperial Parking Inc. (Port Bus Lot)	39,820	568	-93% (3)	0	0	0	0%	0.01	0.00	113,244	-32%	0	0	0	0%	2.84	0.00
Imperial Parking Inc. (pier 48)- Parking		184,502	49% (3)	0	0	0	0%	-	-	1,202,158	28%	0	0	0	0%	-	-
Imperial Parking Inc. (pier 48)- Spcl Event		8,000	-41% (3)	0	0	0	0%	-	-	131,000	* (1)	0	0	0	0%	-	-
SUBTOTAL:		\$979,556	7%	\$406,537	\$178,046	\$584,583	4%	-	-	\$8,542,598	0%	\$2,890,071	\$2,384,388	\$5,274,458	2%	-	-
OTHER																	
Pier 38 Maritime Recreation Center	283,800	0	* (4)	22,000	0	22,000	*	0.00	0.08	0	0%	264,000	0	264,000	0%	0.00	0.93
St.Francis Marine: S.F. Boat Works		170,170	-2%	14,288	11,292	25,580	10%	-	-	1,832,731	-14%	165,871	89,304	255,175	1%	-	-
Bay Native		38,444	135%	1,380	0	1,380	0%	-	-	203,588	* (5)	16,560	0	16,560	*	-	-
BAE Systems/San Francisco Drydock, Inc.	791,490	2,624,323	-20% (6)	87,500	0	87,500	11%	3.32	0.11	63,919,134	38%	983,332	1,156,468	2,139,800	43%	80.76	2.70
Sustainable Crushing Ventures, LLC		0	* (7)	44,105	0	44,105	0%	-	-	2,049,009	22%	529,254	0	529,254	0%	-	-
SUBTOTAL:		\$2,832,937	-19%	\$169,273	\$11,292	\$180,565	6%	-	-	\$68,004,462	35%	\$1,959,017	\$1,245,772	\$3,204,789	26%	-	-
TOTAL :	CENTRAL & SOUTHERN	\$4,943,107	-4%	\$665,657	\$212,011	\$877,668	7%	-	-	\$87,271,218	30%	\$5,794,625	\$3,847,120	\$9,641,745	10%	-	-

- (1) Insufficient historical data for comparison.
- (2) Quarterly reporting on rent revenues. Participation rent is off-set by rent credit as per the lease.
- (3) Lease combines revenues from CBBP (lot A), Port Bus lot & P-48 lot for percentage rent calculation & consolidate under CBBP.
- (4) April 2013 sales unavailable.
- (5) Lease began Nov 2011; insufficient historical data for comparison.
- (6) Percentage rent is due when YTD percentage rent @ 3.3% of Gross Sales is in excess of minimum rent per calendar quarter.
- (7) Quarterly reporting on rent revenues.

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RESTAURANTS - FULL SERVICE		Northern															
Blue Jeans Equities / Fog City Diner	7,627	0	-100% (8)	8,282	0	8,282	-53%	0.00	1.09	2,635,462	-24%	96,231	98,228	194,459	-17%	345.54	25.50
Pier 23 Cafe	4,835	468,215	19%	15,420	17,355	32,775	19%	96.84	6.78	4,534,252	12%	185,037	133,214	318,251	12%	937.80	65.82
RGN Corporation/Butterfly Restaurant	6,772	172,370	20%	8,349	3,717	12,066	20%	25.45	1.78	2,112,894	-6%	100,191	47,791	147,982	-5%	312.00	21.85
Waterfront Restaurant	11,894	633,783	48%	10,000	14,014	24,014	35%	53.29	2.02	5,714,590	6%	120,000	111,438	231,438	5%	480.46	19.46
SUBTOTAL:		\$1,274,368	4%	\$42,051	\$35,086	\$77,137	6%	-	-	\$14,997,198	-1%	\$501,459	\$390,671	\$892,130	0%	-	-
PARKING																	
Central Parking (SWL #314)	29,917	122,068	30% (9)	52,273	0	52,273	-15%	4.08	1.75	1,322,949	33%	627,274	144,892	772,166	13%	44.22	25.81
Central Parking (Triangle lot)		163,217	20% (9)	120,140	15,872	136,013	13%	-	-	1,898,388	-1%	1,435,501	66,523	1,502,024	*	-	-
Central Parking (Pier 45-the shed)		24,414	-15% (9)	0	16,114	16,114	-15%	-	-	323,597	4%	0	213,574	213,574	*	-	-
Priority Parking (SWL 324)	5,046	232,769	45%	142,116	11,512	153,627	8%	46.13	30.45	2,228,880	2%	1,705,390	11,512	1,716,901	3%	441.71	340.25
Priority Parking (Swl 322-i)	37,812	78,598	44%	48,802	3,072	51,875	6%	2.08	1.37	817,877	12%	585,626	8,272	593,899	4%	21.63	15.71
Priority Parking (Pier 33)		2,320	53%	0	1,531	1,531	53%	-	-	30,961	* (10)	0	20,435	20,435	*	-	-
SUBTOTAL:		\$623,385	31%	\$363,332	\$48,101	\$411,432	5%	-	-	\$6,622,651	8%	\$4,353,791	\$465,208	\$4,818,999	6%	-	-
EXCURSIONS/TRANSPORTATION																	
Hornblower Yachts, Inc. (Pier 31 1/2)		2,172,196	10% (11)	3,123	127,208	130,332	10%	-	-	22,561,923	14%	36,706	1,317,008	1,353,715	14%	-	-
Hornblower Yachts, Inc. (Pier 3)		678,102	1% (11)	18,031	48,543	66,574	1%	-	-	10,076,873	15%	216,373	675,698	892,071	4%	-	-
SUBTOTAL:		\$2,850,298	8%	\$21,155	\$175,751	\$196,906	7%	-	-	\$32,638,796	14%	\$253,080	\$1,992,706	\$2,245,786	10%	-	-
OTHER																	
Ferry Boat Santa Rosa Partners		40,000	0%	4,732	0	4,732	3%	-	-	480,000	0%	55,904	0	55,904	3%	-	-
S. F. Pier 33, LLC (Makagon, Kira)	4,300	23,844	3%	6,465	0	6,465	11%	5.55	1.50	284,667	-17%	74,391	0	74,391	-7%	66.20	17.30
S. F. Waterfront Partners, Inc.		0	0% (12)	46,271	0	46,271	0%	-	-	5,310,068	4%	555,254	241,256	796,510	4%	-	-
SUBTOTAL:		\$63,844	1%	\$57,469	\$0	\$57,469	1%	-	-	\$6,074,735	2%	\$685,549	\$241,256	\$926,805	3%	-	-
TOTAL :	NORTHERN	\$4,811,894	9%	\$484,006	\$258,937	\$742,943	5%	-	-	\$60,333,379	8%	\$5,793,879	\$3,089,840	\$8,883,719	6%	-	-

(8) Business closed for renovation, re-open in Fall 2013.

(9) Beginning Nov 2012, SWL 314 & Triangle lot are combined for revenue calculation; and Pier 45-Shed A is on a stand alone percentage base.

(10) New expansion lot effective May 2011, operation began in June 2011. Insufficient historical data for comparison.

(11) Data provided for reference only, percentage rent is off-set @ 70% by Tenant Improvement allowance as per sec. 5.7 (a) of the lease.

(12) Quarterly reporting on rent revenues. Percentage rent is off-set by rent credit as per sect. 2.5 of the lease.

- (Continued on Next Page) -